

Downstream Authority of the Quapaw Tribe of Oklahoma Regular Meeting
November 8, 2016

Meeting Called to Order: 10:07 am

ROLL CALL:	John Berrey, Chairman	Present
	Larry Ramsey, Secretary	Present
	Ranny McWatters, Treasurer	Present
	Marilyn Rogers, Member	Present
	Tamara Reeves, Member	Present

DECLARATION OF QUORUM: announced by Larry Ramsey
Jani/Thomas

F&B – Lucas

- In house brewing system
 - Micro brew
 - Cooking process is off site
 - Fermentation is on site
 - Globalbeerco.com – see attached
 - \$75,000 total with install
 - Beverage going to review site in California
 - Consensus of the DDA to move forward with review

Jani

- Spa Uniform
 - One option presented, choice of spa staff
 - Consensus of DDA to approve choice
- Team Member Holiday Gifts
 - Was not able to get all the samples wanted
 - Presented bedding and blanket sample options
 - DDA would like to look for a “guy” gift as a choice
- Thanksgiving Turkeys
 - Distributed November 21 and 22
- Team Member Appreciation Day
 - November 17th
 - Special menu in the EDR plus prizes given out
- Turn down cookies
 - For the suites
 - Made in the bakery
 - Will be accompanied with a note reading sweet dreams with a swish
- Security/ Surveillance Daily reports
 - Add DDA to distribution list

- DDA Annual increases
 - 10% for all

Motion by DDA Secretary Larry Ramsey to approve. Seconded by DDA Treasurer Ranny McWatters.
VOTE: JB: yes; RM: yes; LR: yes; ME: yes; TR: yes (5 yes, 0 no, 0 abstain) Motion Carries.

Marketing
Alan/Kathy

- December Newsletter
 - Change to font on NFL Hotseats
 - See attached
- January Artwork
 - Winter Winstorm
 - 4 options presented
 - #1 choice
 - Snuggle Up
 - 3 options presented
 - #3 choice

Break: 11:52am – 1pm
Ernie/ Chris/ Terri/Lucus

- VIP Entrance Review
 - Two changes proposed
 - Change entry for valet to be more “back of house” and keep them out of the check in area
 - Change to glass plan, change the angled corner to a straight piece
 - Consensus of the DDA to make both changes (see attached)
- VIP Finishes
 - Flooring – grey tile, would like to see something a little lighter in color
 - Red counter top – called for a laminate, but they were able to locate a red quartz. DDA likes the quartz option.
 - Woodwork finish – calls for a Spanish oak that is not available. Reviewed options that are already used in the Casino. Agreed to use an oak with a dark stain to match existing wood work.
- Q Store remodel
 - \$200,000 - budget attached
 - QSA can be ready to begin when the DDA is.
- Legend’s Remodel
 - Beginning this week in kitchen with change out and addition of equipment.
 - QSA to work on timelines for ordering and put together a schedule. Would like to not begin any work that will affect the restaurant until after NYE. QSA will be able to begin the rough in for new equipment soon.
 - Replace entire legend’s flooring while working on remodel. The current tile is no longer made and we cannot get any additional stock of it.

Adjourn 1:30pm

Keg Price Index

	Keg cost*	Size of keg Gallons	Cost /oz \$	Cost /pint (14 oz pp)	Profit/keg	Average profit Per keg	50 Kegs/ Week/ Year
at \$4 / pint							
1 Coors Banquet	\$114	15.50	0.057	0.800	\$446		
2 Pacifico	\$128	15.50	0.064	0.900	\$432		
3 Corona	\$137	15.50	0.069	0.960	\$423		
4 Negro Modelo	\$137	15.50	0.069	0.960	\$423		
5 Heineken	\$135	13.20	0.083	1.170	\$345		
						\$414	\$1,075,880
at \$5 / pint							
1 Anchor Steam	\$135	15.50	0.068	0.950	\$565		
2 Blue Moon	\$138	15.50	0.069	0.970	\$562		
3 Fat Tire	\$144	13.20	0.072	1.010	\$456		
4 21st Amendment IPA	\$147	15.50	0.074	1.030	\$553		
5 Lagunitas Little Sumpin'	\$156	15.50	0.078	1.100	\$544		
6 Founders IPA	\$162	15.50	0.081	1.140	\$538		
7 Firestone Walker 805	\$133	13.20	0.082	1.150	\$467		
8 Heretic Evil Twin	\$144	13.20	0.089	1.250	\$456		
9 Guinness	\$159	13.20	0.094	1.310	\$441		
10 Green Flash Le Freak	\$197	15.50	0.099	1.390	\$503		
11 Ballast Point Grapefruit Sculpin	\$220	15.50	0.110	1.550	\$480		
12 Dogfish head 90 min	\$133	15.50	0.120	1.690	\$567		
13 Boulevard Farmhouse	\$89	5.16	0.134	1.880	\$146		
						\$511	\$1,328,600
House Brew	\$49	15.50	0.025	0.350	\$651	\$651	\$1,692,600

* Keg Cost from CA Distributor

Average Profit

	5 Kegs/ Week	per year	10 Kegs/ Week	per year	20 kegs/ Week	per year
Domestic \$4 Import Lagers	\$2,069	\$107,588	\$4,138	\$215,176	\$8,276	\$430,352
Craft \$5 Pale Ales, Stouts IPA's, Others	\$2,555	\$132,860	\$5,110	\$265,720	\$10,220	\$531,440
House Brew \$5 ROI (months)	\$3,255	\$169,260	\$6,510	\$338,520	\$13,020	\$677,040
	5.7		2.8		1.4	



HOUSEBREW



1 Fermentation Tank with dimple jacket
Disposable Brewing Bags

Specifications

Overall Height:	7'(2200mm)
Tank Diameter:	34" (880mm)
Base (optional):	51" x 51"
Weight (empty):	586 lb
(266kg) Weight (full):	1,687 lb
(765kg) Capacity:	132 gal
(500L)	



2 Bright Beer Tanks with dimple jacket

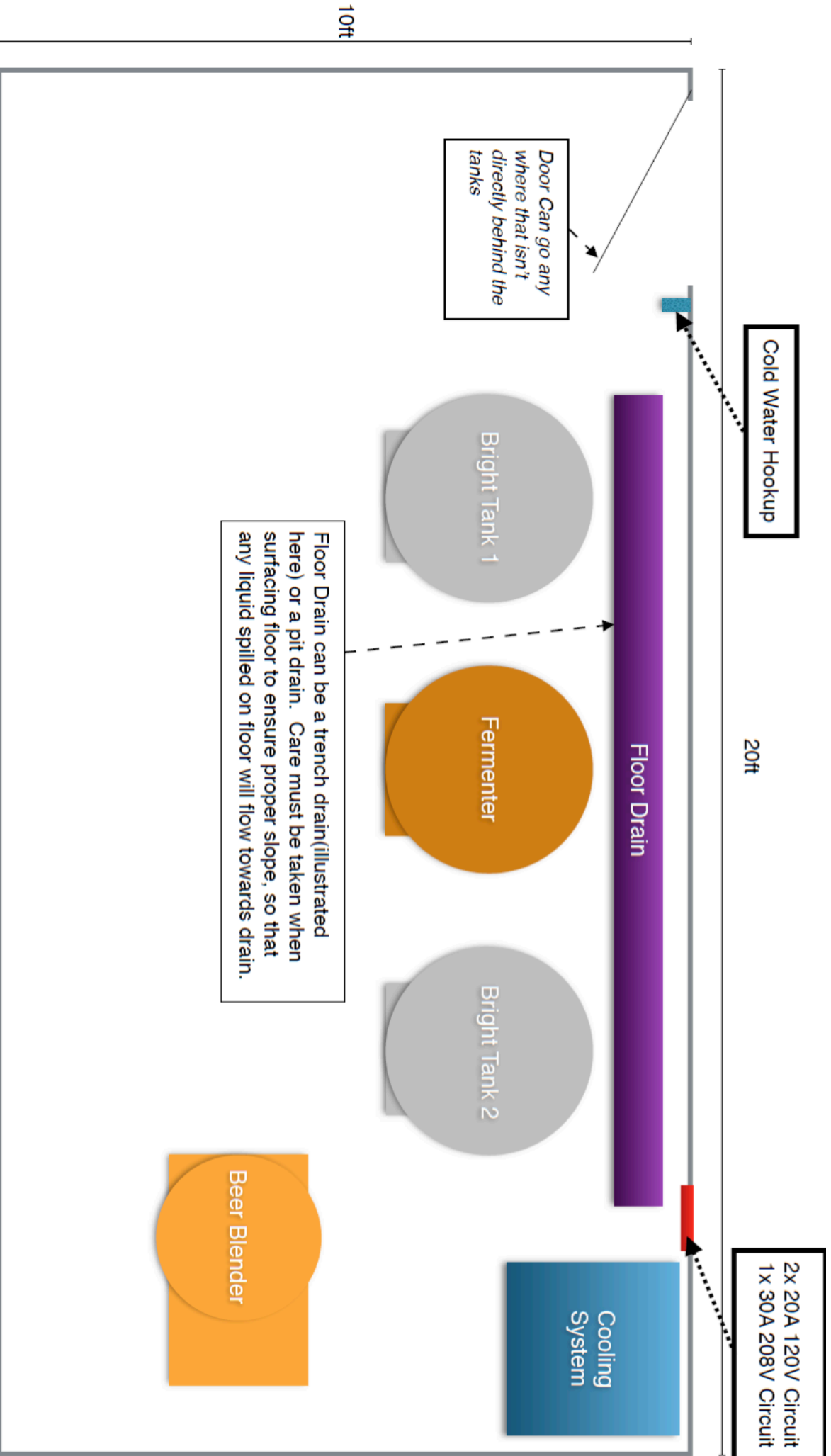
Specifications

Overall Height:	7'(2200mm)
Tank Diameter:	34" (880mm)
Base(optional):	51" x 51"
Weight (empty):	551 lb (250kg)
Weight (full):	1,652 lb (749kg)
Capacity:	132 gal
(500L)	



HOUSEBREW

Section D





HOUSEBREW

Computer Control

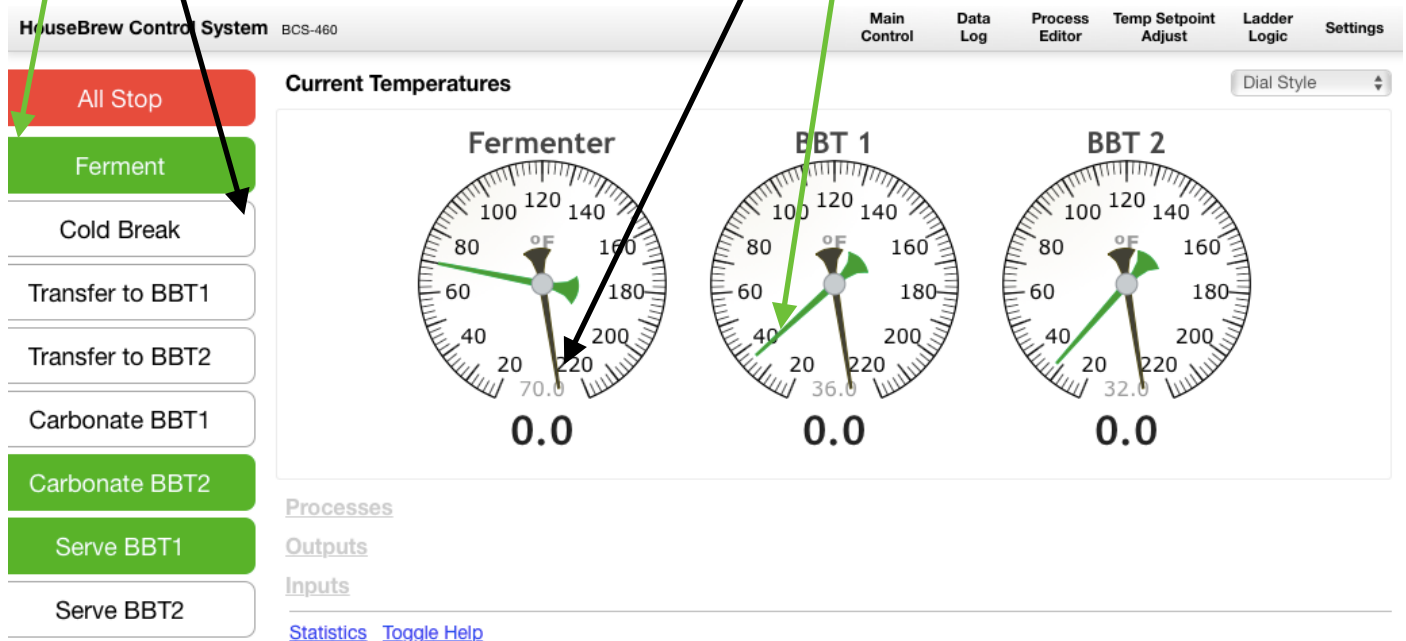
The HouseBrew Control System is integrated with each fermenter and bright barrel tank. The controls can be accessed from any smartphone, tablet, or computer with only a web browser. With no additional software to install and no per user fees, the HouseBrew Control System is the easiest and most cost effective way to control fermentation.

The interface for the control systems is accessed through any modern web browser by connecting your device to the integrated wireless network and typing the local address into the address bar.

Process Buttons are preprogrammed for each system. A single button sets up the tanks for each step of the process.

Green Button indicates process is running.
White Button indicates process is not running.

Analog Style gauge for quick assimilation of the temperature of the fermenter or bright tank(s)
Black Needle indicates current temperature.
Green Needle indicates set point temperature.





\$10 FOOD CREDIT
AVAILABLE TWICE IN DECEMBER
(EXCLUDES RED OAK STEAKHOUSE
AND HOLIDAYS)

SEE KIOSK TO REDEEM

DOWNSTREAM
CASINO RESORT

69300 East Nee Road
Quapaw, Oklahoma 74363
1-888-396-7876



Visit us online at downstreamcasino.com

2016 NEW YEAR'S EVE
BACKS TO THE 80'S
Party On The Floor



WHERE WINNING COMES NATURALLY

DECEMBER
2016



CLUB
NEWSLETTER

DOWNSTREAM
CASINO RESORT



**Blinded
by the
LIGHT**

SUNDAYS, DECEMBER 4, 11, 18



Tribal Spotlight



Buffalo | Teh toh kah

This magnificent animal gave so much of himself to the Quapaw people. He gave us food to eat for survival. We also utilized many different parts of his body in every day life. His bones were used to create breast plates that the warriors used during warfare to protect the chest from arrows. The bones were also used to create dice for entertainment. His sinew was dried and used as sewing thread. The bladder was cleaned and used to carry water. The hides were cleaned and used for clothing, drum making, hair ties, shields, footballs and many other things. It is no wonder that we honor him by putting him on our tribal seal. He gave so much of himself to us. So we say gun-e-gay to our big brother, the buffalo!

Née
SPA

MONDAY-FRIDAY 12PM-8PM
SATURDAY AND SUNDAY 10AM-8PM
CALL 918-919-6350 TO MAKE
YOUR APPOINTMENT

PEPPERMINT CANDY CANE SUGAR SCRUB

Enjoy the holiday season with a soothing scrub that will exfoliate your skin and open up your senses.

Santa's SLEIGH GIVEAWAY

FRIDAY, DECEMBER 23 | 8PM

EARN ENTRIES FRIDAY, NOVEMBER 18 TO 7:55PM, FRIDAY DECEMBER 23, 2016
5 WINNERS WILL HAVE THE CHANCE TO WIN UP TO \$1,000 CASH AND
ONE GRAND PRIZE WINNER WILL WALK AWAY WITH
A 2015 MERCEDES C300 4 MATIC

See Q Club for details.

DOWNSTREAM
CASINO RESORT

Blinded by the LIGHT

SUNDAYS, DECEMBER 4, 11, 18
1:30PM - 4:30PM
GRAND PRIZE DRAWINGS AT 5PM

2 WINNERS EVERY 30 MINUTES WILL PICK A CARD AND
FIND THE 80'S ITEM ON THE CARD BEFORE
THEIR OPPONENT TO WIN THE CASH PRIZE ON THE CARD

CASH PRIZES RANGE FROM \$500 - \$1,000.
BOTH PLAYERS WILL BE IN THE
GRAND PRIZE DRAWING FOR A
CHANCE TO WIN \$5,000 CASH

EARN ENTRIES DEC. 1 - 18
SEE Q CLUB FOR DETAILS

★ SATURDAY, DECEMBER 31 | 6:00PM - 11:30PM

BACK TO THE 80'S

1 WINNER EVERY 30 MINUTES WILL HAVE A CHANCE TO WIN \$250 Q PLAY TO \$2,017 CASH | WINNERS WILL BE ENTERED INTO THE GRAND PRIZE DRAWING

AT 12:10AM, JANUARY 1, 2017 FIVE WILD CARD NAMES WILL BE DRAWN TO WIN \$150 Q PLAY AND A SPOT IN THE GRAND PRIZE DRAWING

GRAND PRIZE DRAWING - 12:30AM, JANUARY 1, 2017

FINALISTS HAVE A CHANCE TO WIN: \$100 Q PLAY, \$2,000, \$4,000, \$6,000, \$8,000, \$10,000 OR

\$20,017 CASH!

SEE Q CLUB FOR DETAILS

COOKIE JAR PLAY & EARN

Earn 50 points Tuesday, December 6 to receive a Holiday Present Cookie Jar

Earn 50 points between Tuesday, December 13 to receive a Santa Cookie Jar

MUST PICK UP ITEM AT Q CLUB FROM 9AM TO 11PM

1 PER PERSON PER PROMOTIONAL DAY
WHILE SUPPLIES LAST. SEE Q CLUB FOR DETAILS.

2016 NEW YEAR'S EVE

BACK TO THE 80'S

PARTY ON THE FLOOR

WIN A SHARE OF OVER
\$75K CASH & Q PLAY



MJ Dejavu

*The Closest Thing to the King of Pop ★ Starring: Justin Dean at 8pm
and Material Girl at 10pm Appearing on Legends Stage*

DRAWINGS | FLOOR ENTERTAINMENT | DJ AT MAIN ENTRANCE | PHOTO BOOTH

PARTY FAVORS | CONFETTI CANNONS

NEW YEAR'S EVE COUNTDOWN | DRESS IN 1980'S THEMED COSTUMES

PHOTO OPS WITH DELOREAN TIME MACHINE & MJ DEJAVU

SUNDAY

MONDAY

TUESDAY

WEDNESDAY

THURSDAY

FRIDAY

SATURDAY

DOWNSTREAM CASINO RESORT HAS PAID OUT OVER

\$9 MILLION

IN JACKPOTS IN OCTOBER

YOUNG
AT HEART
SLOT TOURNAMENT

NFL
HOC SEALS

Go
LEADS
GIFT
yourself
LIVE ENTERTAINMENT

Go
LEADS
GIFT
yourself
LIVE ENTERTAINMENT

Blinded
by the
LIGHT
NFL
HOC SEALS

NFL
HOC SEALS

COOKIE JAR
PLAY & EARN

SPRING RIVER BUFFET
WEDNESDAY FAMILY
DINNER BUFFET
4PM - 9PM
Kids Eat For Free*
*Two kids 12 and under
eat for free per each
adult meal purchased
\$17.95

YOUNG
AT HEART
SLOT TOURNAMENT

NFL
HOC SEALS

Go
LEADS
GIFT
yourself
LIVE ENTERTAINMENT

Go
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GIFT
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LIVE ENTERTAINMENT

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COOKIE JAR
PLAY & EARN

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AT HEART
SLOT TOURNAMENT

NFL
HOC SEALS

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GIFT
yourself
LIVE ENTERTAINMENT

Go
LEADS
GIFT
yourself
LIVE ENTERTAINMENT

Blinded
by the
LIGHT
NFL
HOC SEALS

NFL
HOC SEALS

SPRING RIVER
BUFFET
SEAFOOD NIGHT
4PM - 9PM
\$20.95

SPRING RIVER BUFFET
WEDNESDAY FAMILY
DINNER BUFFET
4PM - 9PM
Kids Eat For Free*
*Two kids 12 and under
eat for free per each
adult meal purchased
\$17.95

YOUNG
AT HEART
SLOT TOURNAMENT

NFL
HOC SEALS

Go
GIFT
yourself
Santa's
SLEIGH
GIVEAWAY

Go
LEADS
GIFT
yourself
LIVE ENTERTAINMENT

MERRY CHRISTMAS!
NFL
HOC SEALS

NFL
HOC SEALS

SPRING RIVER
BUFFET
SEAFOOD NIGHT
4PM - 9PM
\$20.95

SPRING RIVER BUFFET
WEDNESDAY FAMILY
DINNER BUFFET
4PM - 9PM
Kids Eat For Free*
*Two kids 12 and under
eat for free per each
adult meal purchased
\$17.95

YOUNG
AT HEART
SLOT TOURNAMENT

SPRING RIVER
BUFFET
BEST OF THE BUFFET
4PM - 10PM
\$19.95
LIVE ENTERTAINMENT

2016 NEW YEAR'S EVE
BACK
TO THE 80'S
Party On The Floor
LIVE ENTERTAINMENT

DECEMBER 31

new year's eve

**HOT
seats**

\$100 HOT SEAT DRAWINGS EVERY HOUR | 4PM -11PM

\$2,017 HOT SEAT DRAWING AT MIDNIGHT

NO LIMIT TO THE NUMBER OF HOT SEATS A PLAYER CAN WIN
SEE POKER ROOM FOR DETAILS



**\$100 HOT SEAT DRAWING
FOR EVERY TOUCHDOWN AND
FIELD GOAL**

**\$200 HOT SEAT DRAWING
FOR EVERY SAFETY**

DECEMBER 1, 4, 5, 8, 11, 12,
15, 18, 19, 22, 25, 26

SEE POKER ROOM FOR DETAILS



December 1-31

9AM - 10AM PLAYERS WILL RECEIVE
\$20 TOWARDS THEIR BUY-IN ON PROMOTION

ELIGIBLE POKER TABLES

SEE POKER ROOM FOR DETAILS

**Early
Bird
BONUS**



WIN A \$500 GIFT CARD TO ONE
OF THE FOLLOWING
BEST BUY, SAM'S CLUB, SEARS,
ACADEMY,
LOWE'S OR TOYS "R" US

6:30PM to 11:30PM
FRIDAYS, DECEMBER 2, 9, 16,
23, AND SATURDAYS,
DECEMBER 3, 10, 17 & 24



SEE TABLE GAMES FOR DETAILS

THE PAVILION AT
DOWNSTREAM



Loverboy

SATURDAY, JANUARY 21

Doors open at 7PM | Show starts at 8PM
Receive \$10 in Q Play after the show with ticket | One per person

For more information or to purchase tickets visit
downstreamcasino.com, the Heckaton Gift Shop or call 918-919-6099

Christmas Day Buffet

A traditional holiday feast with all your favorite dishes and more!
All day price | 11AM - 9PM

\$24.99

Spring River
BUFFET

NEW YEAR'S EVE BUFFET

All your favorite holiday dishes and more!
All day price | 11AM - 9PM

\$24.99

NEW YEAR'S DAY BRUNCH

New Year's Day
January 1, 2017
10AM - 3PM

\$10.99

**DOWNSTREAM CASINO RESORT
HAS PAID OUT OVER**

\$763,356,712

IN JACKPOTS

SINCE OPENING IN JULY OF 2008

Spring River BUFFET

MONDAY - SATURDAY LUNCH BUFFET* **\$6.95**

11AM - 3PM | Regular price \$9.95

MONDAY DINNER BUFFET

BUY 1 GET 1 FREE**

\$17.95

4PM - 9PM

TUESDAY - SEAFOOD NIGHT

\$20.95

4PM - 9PM

WEDNESDAY FAMILY DINNER BUFFET

\$17.95

4PM - 9PM | Kids Eat For Free*

*Two kids 12 and under eat for free per each adult meal purchased

THURSDAY BEEF BONANZA*

\$18.95

(Featuring QCC Beef) 4PM - 9PM

THURSDAY - YOUNG AT HEART NIGHT*

\$15.95

4PM - 9PM | 50+ only

Friday - Best of the Buffet Night*

\$19.95

4PM - 10PM

SATURDAY - PRIME RIB NIGHT*

\$19.95

4PM - 10PM

SUNDAY - BRUNCH*

\$10.95

10AM - 3PM

SUNDAY - DINNER BUFFET*

\$17.95

4PM - 9PM

RIVER PASS* ** Eat all day for **\$22.95**

Parties of 10 or more will be charged an 18% service charge

Closed daily from 3PM - 4PM

* Pricing excludes holidays & special events

** Coupons and other discounts not applicable



Friday - Saturday 7AM - 10PM

Sunday - Thursday 7AM - 5PM

12 oz. PEPPERMINT LATTE **\$4.50**



ALL YOU CAN EAT BREAKFAST BUFFET **\$9.95**

Daily - 7AM - 12PM (Drinks not included)

SENIOR SPECIAL (Age 50+) **\$4.95**

2 eggs, sausage patty or bacon and 1 piece of toast

Daily - 7AM - 12PM

CHORIZO SKILLET **\$9.99**

Chorizo, cube potatoes, green peppers, onions, tomatoes, fried egg any style and topped with hollandaise sauce

Daily - 7AM - 12PM



BUD LIGHT DRAFTS **\$2.00**

during any live televised NFL game

ALL YOU CAN EAT WINGS **\$10.99**

PER PERSON

(BBQ, Buffalo or Naked ONLY) during any live televised NFL game

BAILEYS, KAHLUA OR FRANGELICO **\$3.00**

with any mixer (EXCLUDES RED BULL)

GRILLED CHEESE

AND TOMATO BASIL SOUP **\$6.99**



BUD LIGHT DRAFTS **\$2.00**

during any live televised NFL game

BAILEYS, KAHLUA OR FRANGELICO **\$3.00**

with any mixer (EXCLUDES RED BULL)

LOADED ON YOUR CARD AND READY TO PLAY.
NO NEED TO WAIT IN LINE AT THE Q CLUB.

DOWNSTREAM
VALID FOR Q PLAY ONLY ON LISTED DATES. MUST HAVE VALID PHOTO ID TO PARTICIPATE. NO CASH VALUE. PIN # REQUIRED FROM Q CLUB. REDEEM Q PLAY OFFER BY INSERTING Q CLUB CARD IN SLOT MACHINE AND ENTERING PIN #. INSERT A SLOT TICKET OR CASH TO RECEIVE CREDITED PLAY ON MACHINE. NOT VALID ON ALL MACHINES. MANAGEMENT RESERVES THE RIGHT TO CHANGE OR CANCEL PROMOTION AT ANY TIME.

DOWNSTREAM
EXCLUDES HOLIDAYS AND CANNOT BE COMBINED WITH ANY OTHER OFFER. VALID DURING NORMAL BUSINESS HOURS SUNDAY THROUGH SATURDAY. OFFER IS NON-TRANSFERABLE. NO CASH VALUE. GRATUITY NOT INCLUDED. MUST HAVE A VALID PHOTO ID. MANAGEMENT RESERVES THE RIGHT TO CHANGE OR CANCEL PROMOTION AT ANY TIME. ONE PER DAY.

DOWNSTREAM
CASINO RESORT

EARN 50 POINTS
6AM - 10:55PM
SUNDAY, JANUARY 15
TO RECEIVE
A BLANKET



Snuggle
Up

PLAY & EARN



MUST PICK UP ITEM AT THE Q CLUB FROM
9AM -11PM ON PROMOTIONAL DAY.
ONE PER PERSON. WHILE SUPPLIES LAST.
SEE Q CLUB FOR DETAILS.



SNUGGLE UP

BLANKET PLAY & EARN

Sunday, January 15 | 6:00AM - 1:55PM

EARN 50 POINTS
TO RECEIVE
A BLANKET

MUST PICK UP ITEM AT THE
Q CLUB FROM 9AM -11PM
ON PROMOTIONAL DAY.
ONE PER PERSON.
WHILE SUPPLIES LAST. ITEMS DEPICTED
ARE FOR REPRESENTATION PURPOSES ONLY
SEE Q CLUB FOR DETAILS.



Snuggle Up

PLAY -AND- EARN

EARN 50 POINTS
6AM - 10:55PM | SUNDAY, JANUARY 15
TO RECEIVE A BLANKET

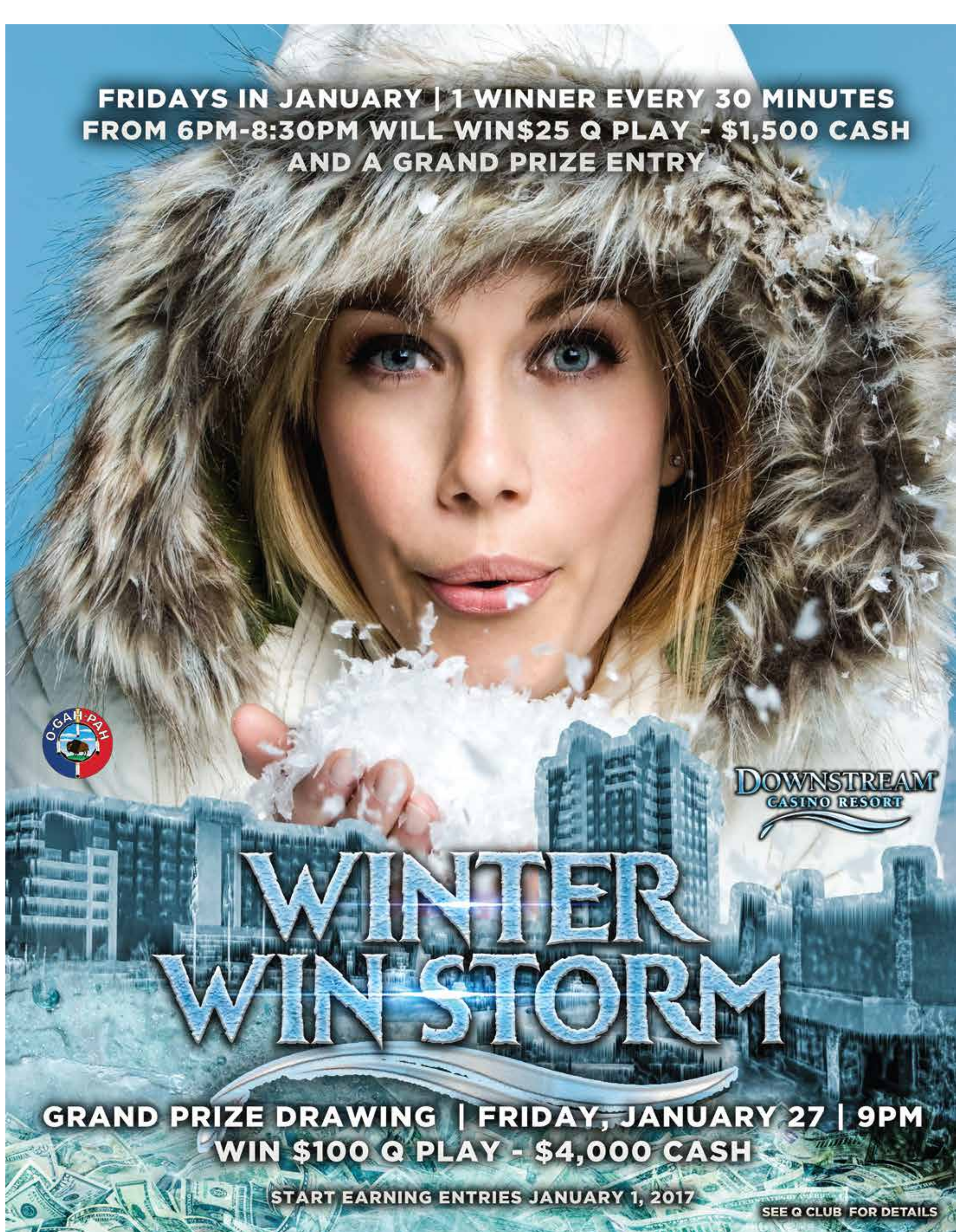
DOWNSTREAM
CASINO RESORT



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SEE Q CLUB FOR DETAILS.



FRIDAYS IN JANUARY | 1 WINNER EVERY 30 MINUTES
FROM 6PM-8:30PM WILL WIN \$25 Q PLAY - \$1,500 CASH
AND A GRAND PRIZE ENTRY



WINTER WIN STORM

GRAND PRIZE DRAWING | FRIDAY, JANUARY 27 | 9PM
WIN \$100 Q PLAY - \$4,000 CASH

START EARNING ENTRIES JANUARY 1, 2017

SEE Q CLUB FOR DETAILS

Downstream Casino Resort

OCA & PAH

WINTER WIN STORM

FRIDAYS IN JANUARY | 6PM-9PM



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Downstream
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