Downstream Authority of the Quapaw Tribe of Oklahoma Regular Meeting January 20, 2010

Meeting Called to Order: 1:00 pm

ROLL CALL: John Berrey, Chairman Absent (excused)

J R Mathews, Vice-Chairman Absent (excused)

Larry Ramsey, Secretary Present Ranny McWatters, Treasurer Present Marilyn Rogers, Member Present

# **DECLARATION OF QUORUM:** announced by Larry Ramsey

### Department Reports:

### Kent Jones, CFO

- Updates
  - o First quarter ended 12/31/09
  - o First Quarter EBIDA 39%
  - o New Year's eve set records, customers and drops
  - o Auditors will be in the week of Jan 25
  - o Investor call will be Feb 10
  - o April 2010 payment fully funded and in bank
  - Oct 2010 payment started funding
  - o Kronos payroll is all "in-house"
  - New project asset tagging items throughout casino/hotel
  - o Marker/credit program expected to come on-line in Feb

# Casey Riddle, Director of Finance

- Updates
  - Kronos
    - phase I is complete
    - Phase II is started expected completion date is June 2010
  - o Advantage update was completed last week

## Kim Gentry, Director of Purchasing

- Updates
  - o Wardrobe
    - Security uniforms new uniforms should be in by end of next week
    - New cocktail uniforms have been ordered 8wks
  - Warehouse
    - Cycle counts continue
  - o Purchasing
    - Training for MMS on-going
    - Discussion of Employee Shopping Spree

# Elliott Schecter, Poker Manager

- Heartland Poker starts tomorrow (1/21)
- Strong first quarter
- Staffing same

### Carlos Broderman, Table Games Manger

- 32 games on floor no change
- 2 new games coming
  - o Card Craps 10 trained dealers
  - o Side bet on blackjack

- Video horse racing and roulette install in front of legends in process
- Change to car bank promo
  - o Mystery Rewards program
  - o 3 levels of cash awards
  - o Only one in OK with this promo

#### Bill Goodwin, Director of Security

- Staffing levels are consistent, no major change
- Budget on track
- Currently working on internal audit of department
- Internal emergency ops plan update in process

# Bob Bergquist - Director of Hotel

- Great first quarter
- Exceeded occupancy projections for Oct-Dec
- 2010 occupancy looking strong so far.

## Brian Kenney – Director of Food and Beverage

- New Buffalo Grille/ Room services menus
  - o Guests seem to like new options
- Buffett
  - o Added a self service coffee feature
  - o New "All Day" option 24.95 on weekends
- EDR
  - o Continue to make improvements on quality of food
- Wa-Na-Bee- Dee
  - o Expanding the grab and go options

#### Ernie Caruthers, Director of Facilities

- Upcoming/ Current Project
  - o Expanded marketing office
  - o Added security office door
  - o Built Craps table
  - o Carpet is being pulled out of service bars and tile being installed
  - o Downstream Blvd signs going up today.

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#### Dave Clark, Director Information Technology

- Advantage Upgrade went well with only a few small bumps
- Assisting on Billboard project
- Kronos install completed
- Working with Quapaw on back of house project

#### Bill Cornell, Director of Surveillance

- New upgrades to system in process
- Adding cameras to cage and tables
  - o Credit
  - o Card Craps

### Jani Cummings – Director Human Resources

- Accomplishments
  - Team member relief fund had \$23,000 in pledges from TM
  - o Kronos Change Over
    - Applications
    - Training for team members
  - o Angel Tree
    - 84 envelopes all taken care of
  - o Holiday Shopping Spree
    - Went well, all team members that participated seemed happy with experience
  - Liberty Tax Service

- Will do taxes on site at a discounted rate
- 2 days a week for the next month
- Shoe mobile will be onsite next week
- o Birthday social for January is today
- o Team Member/Leader of the Year banquet will be in February
- o Career Development program under final review by Upper Management
- o Turnover rate has dropped over 57%

# Tim Brown – Senior Vice President of Resort Operations

- Pavilion
  - o Holiday Parties
  - o Poker tournament
  - Superbowl Party
  - o Comedy Night
  - o Bookings are up

# Steven Drewes – General Manger

- General recap of all discusses items
- Marketing filled the Director position, David Bren, will start next week
- 10/10 slot tournament
  - o Jan/Feb Winners
  - o March 6 winners tournament
- Winter Wonderland promo ongoing on Fridays
- KOAM Million Dollar Spin to win
- Valentine's Day promo
  - o Love Bug giveaway (VW bug)

**ADJOURNMENT: 1:35** 

**BENEDICTION:** Marilyn Rogers