

Downstream Authority of the Quapaw Tribe of Oklahoma Regular Meeting
September 9, 2015

Meeting Called to Order: 10:00 am

| | | |
|-------------------|----------------------------|---------|
| ROLL CALL: | John Berrey, Chairman | Present |
| | Larry Ramsey, Secretary | Present |
| | Ranny McWatters, Treasurer | Present |
| | Marilyn Rogers, Member | Present |
| | Tamara Reeves, Member | absent |

DECLARATION OF QUORUM: announced by Larry Ramsey

Alan/Melissa

Website Review

- See attached
- 3 concepts
- DDA prefers concept 2

Jani

- Carpet
 - Lobby in front of the fireplace
 - 13 options presented
 - GW84963-1Q10
 - TS119146-1Q9
 - GW 108050-1Q10
 - Ordered samples
- HR Director
 - Two candidates proposed
 - Nancy Mallory
 - Craig Sweaney
 - Schedule interviews

Marketing

Alan/Kathy/Jani

- Newsletter
 - Approved as presented
 - See attached
- Feb promotions
 - Jacket giveaway
 - 75+

- Feb 5, 7-10pm
 - Banquet room
- VIP VGT Tournament
 - Feb/Aug/Nov
- One Hot Cookie
 - Hot seat promo
 - Fortune cookies
 - Feb 8, Chinese New Year
- Feb Fortunes
 - Mon Feb 8
- Extra Day Come and Play
 - Mon 2/29
 - 29 points, swipe @ kiosk for random prize coupon for free play
- Book of Love
 - Chocolate play and earn
 - 175 pts, \$15-50 Qplay
 - 500/1000 cash
- Hearts Desire
 - Main promotion
 - Fridays
 - Every 30 minutes 5-7pm
 - 500 Qplay
 - 500 cash
 - 150 Red Oak
 - 250 Nee Spa
 - Grand Prize
 - \$250-2500 cash

Adjourn 1:36pm

A presentation to
Downstream Casino Resort
WEBSITE CONCEPTS

DOWNSTREAM[®]

CASINO RESORT



CONCEPT 1



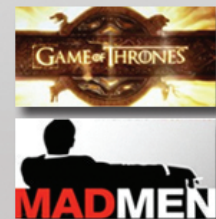
Promotions



Coming Events



New Games



THE Q CLUB

10,000 more reasons to use your Q Club card.
An exclusive loyalty program designed for players to earn great rewards.



CONCEPT 1A

- Header images rotate slowly featuring large images that each represent a different part of the Downstream experience with emotionally interesting, colorful shots for each item in the menu bar above, creating an accumulated sense of elegance, fun and excitement.
- Below the main rotating window is a "Fast Facts" slider that advances every 5 or 6 seconds revealing "teaser" icons. Click on any icon and that page will be served to the viewer.



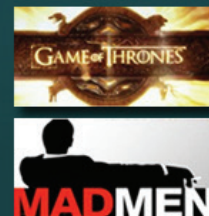
Promotions



Coming Events



New Games



THE Q CLUB

10,000 more reasons to use your Q Club card.
An exclusive loyalty program designed for players to earn great rewards.



CONCEPT 1B

- The Q Club icon at the bottom left links to the club page where you can sign up, review your account, etc.



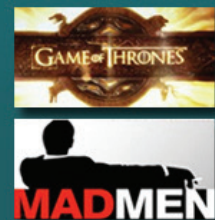
Promotions



Coming Events



New Games



THE Q CLUB

10,000 more reasons to use your Q Club card.
An exclusive loyalty program designed for players to earn great rewards.



CONCEPT 1C

- Two possible color palettes shown. Both based on the turquoise color from the Downstream logo. One lighter than the other.

DOWNSTREAM[®]

CASINO RESORT



CONCEPT 2



CONCEPT 2

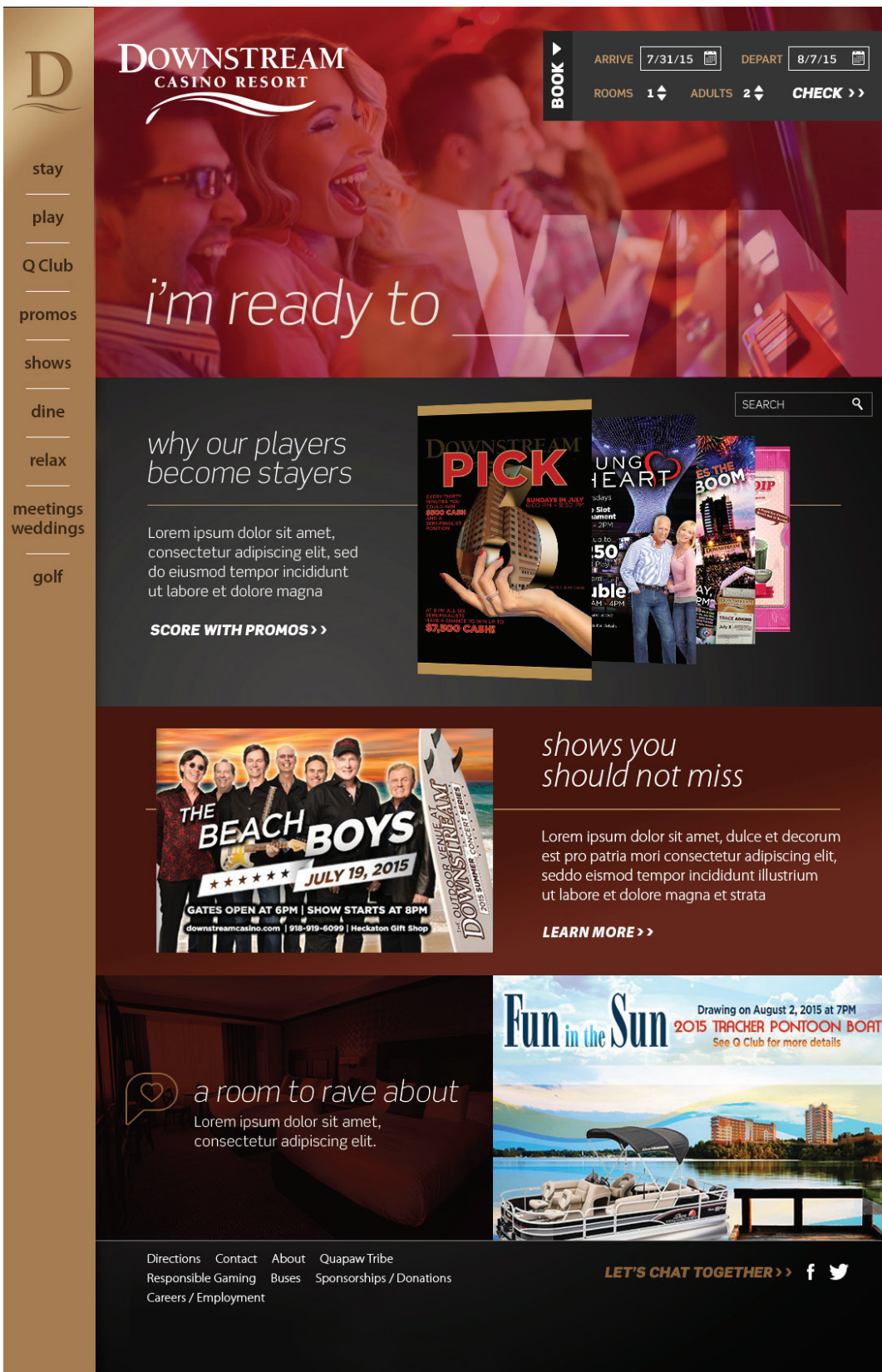
- Header image rotates slowly
- Flippable "poster" menu for promotions
- Events / Shows block image rotates slowly

DOWNSTREAM[®]

CASINO RESORT

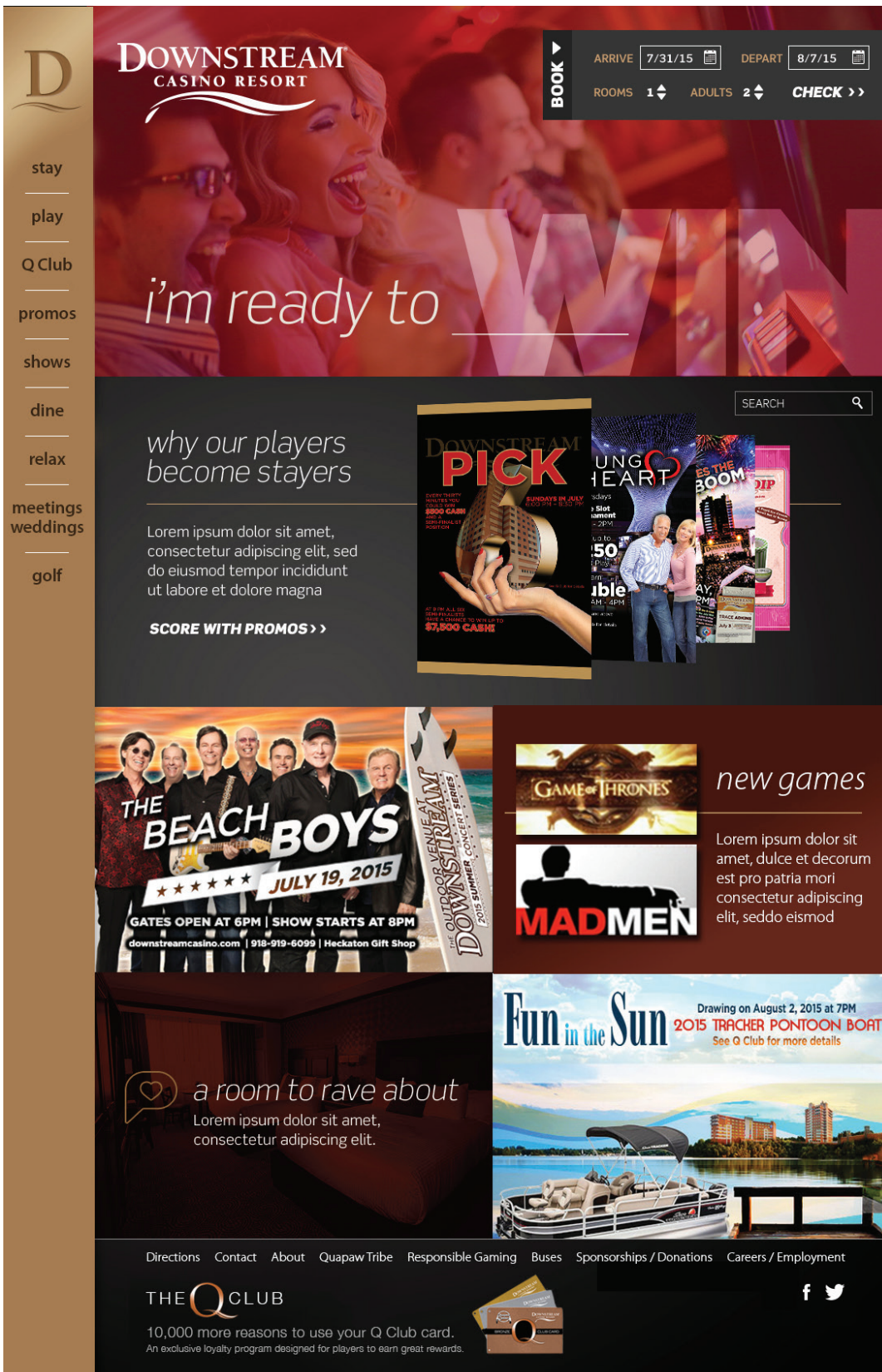


CONCEPT 3



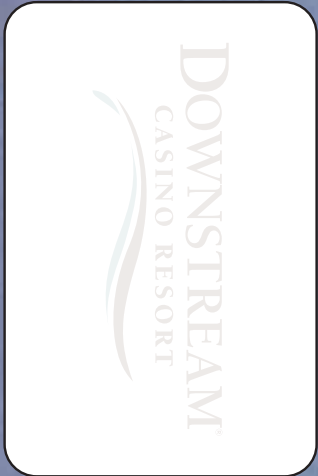
CONCEPT 3A

- Booking Tab slides out when clicked. Found on every page
- Header image rotates slowly
- "I'm ready to _____" mimics Northern Quest header functionality when clicked
- Sidebar navigation follows you down the page as you scroll. Click opens subnav
- Flippable "poster" menu for promotions
- Events/Shows/New Games block image rotates slowly



CONCEPT 3B

- Header image rotates slowly
- Flippable "poster" menu for promotions
- Events / Shows block image rotates slowly
- New Games block images rotate slowly



DOWNSTREAM
CASINO RESORT

69300 East Nee Road
Quapaw, Oklahoma 74363
1-888-396-7876



Visit us online at downstreamcasino.com



WHERE WINNING COMES NATURALLY

SEPTEMBER
2015

Q CLUB

NEWSLETTER

DOWNSTREAM
CASINO RESORT



Tribal Spotlight



Lover's Leap

The bar located near the front desk at Downstream Casino Resort holds a name related to Quapaw legends. Come have a "splash"! The story behind the name as told by the elders...

There is a rock formation located on the banks of Spring River that is called Lover's Leap. The legend states that there was a young man from one tribe and a young woman from another tribe who fell in love. Their tribes did not approve; so they jumped from this formation into Spring River, never to be heard from again. Legend says that at a certain time of night, if you are brave, you can stand on the bridge and hear the "splash" of them entering into Spring River.

Q

SUNDAYS

IN

SEPTEMBER

4:00PM - 8:10PM

HOUSE OF CARDS

PANDEMONIUM



Receive an additional entry every 100 points. Q Play valid for 2 days after redemption. See Q Club for details



★★ MUSIC FESTIVAL ★★

★ ★ PRESENTED BY ★ ★
Miller
Lite

FRIDAY, SEPTEMBER 4TH



JOSH ABBOTT BAND

★★★ WITH SPECIAL GUESTS ★★★



PAT GREEN



WHISKEY MYERS

SATURDAY, SEPTEMBER 5TH



ELI YOUNG BAND

★★★ WITH SPECIAL GUESTS ★★★



CHASE RICE



WATERLOO REVIVAL

★ GATES OPEN AT 5PM ★ SHOWS START AT 6PM ★

★★★ RECEIVE \$10 IN Q PLAY AFTER THE FINAL SHOW EACH DAY WITH TICKET | ONE PER PERSON ★★★

FOR MORE INFORMATION OR TO PURCHASE TICKETS VISIT
DOWNSTREAMCASINO.COM, THE HECKATON GIFT SHOP OR CALL 918-919-6099



THE OUTDOOR VENUE AT DOWNSTREAM

2015 SUMMER CONCERT SERIES



LARRY THE CABLE GUY SEPTEMBER 19, 2015

Gates open at 6PM
Show starts at 8PM

Receive \$10 in Q Play after show with ticket
One per person

downstreamcasino.com | 918-919-6099
Heckaton Gift Shop

Triple Coffee Body Treatment

Wake up your senses with a coffee aroma body scrub topped
with a sweet caramel body lotion.

CALL 918-919-6350 TO MAKE
YOUR APPOINTMENT

Née
SPA

NEW HOURS
MONDAY-FRIDAY 12PM-8PM
SATURDAY AND SUNDAY 10AM-8PM



DOWNSTREAM CASINO RESORT **SEPTEMBER PROMOTIONS**

| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
|---|---|--|--|---|---|---|
| | | 1 SPRING RIVER BUFFET SEAFOOD NIGHT 4PM - 9PM \$20.95 | 2 GOLD Multiplier | 3 YOUNG AT HEART SLOT TOURNAMENT FOOTBALL HIGH HANDS | 4 DOWNSTREAM COUNTRY MUSIC FESTIVAL SPRING RIVER BUFFET BEST OF THE BUFFET 4PM - 10PM \$19.95 | 5 DOWNSTREAM COUNTRY MUSIC FESTIVAL LEGENDS BAR FOOTBALL HIGH HANDS |
| 6 HOUSE OF CARDS PANDEMONIUM FOOTBALL HIGH HANDS | 7 LABOR DAY FOOTBALL HIGH HANDS | 8 hotstuff PLAY & EARN | 9 SPRING RIVER WEDNESDAY BEEF BONANZA 4PM - 9PM \$18.95 | 10 YOUNG AT HEART SLOT TOURNAMENT FOOTBALL HIGH HANDS | 11 SPRING RIVER BUFFET BEST OF THE BUFFET 4PM - 10PM \$19.95 | 12 LEGENDS BAR FOOTBALL HIGH HANDS |
| 13 HOUSE OF CARDS PANDEMONIUM FOOTBALL HIGH HANDS | 14 FOOTBALL HIGH HANDS | 15 SPRING RIVER BUFFET SEAFOOD NIGHT 4PM - 9PM \$20.95 | 16 GOLD Multiplier | 17 YOUNG AT HEART SLOT TOURNAMENT FOOTBALL HIGH HANDS | 18 SPRING RIVER BUFFET BEST OF THE BUFFET 4PM - 10PM \$19.95 | 19 LARRY THE CABLE GUY AT THE VENUE FOOTBALL HIGH HANDS |
| 20 HOUSE OF CARDS PANDEMONIUM FOOTBALL HIGH HANDS | 21 FOOTBALL HIGH HANDS | 22 hotstuff PLAY & EARN | 23 SPRING RIVER WEDNESDAY BEEF BONANZA 4PM - 9PM \$18.95 | 24 YOUNG AT HEART SLOT TOURNAMENT FOOTBALL HIGH HANDS | 25 SPRING RIVER BUFFET BEST OF THE BUFFET 4PM - 10PM \$19.95 | 26 LEGENDS BAR FOOTBALL HIGH HANDS |
| 27 HOUSE OF CARDS PANDEMONIUM FOOTBALL HIGH HANDS | 28 FOOTBALL HIGH HANDS | 29 SPRING RIVER BUFFET SEAFOOD NIGHT 4PM - 9PM \$20.95 | 30 SPRING RIVER WEDNESDAY BEEF BONANZA 4PM - 9PM \$18.95 |  | | |



Must be 18 years of age or older and a Q Club member to participate in featured promotions.
 Official rules for each promotion are available at the Q Club.
 Management reserves the right to change or cancel any promotion without notice.
 Gambling problem? Call 1-800-522-4700.



Ma Kó-Sha

TUESDAYS, SEPTEMBER 8 & 22

hotstuff

PLAY & EARN

Earn 75 points from
6AM - 10:55PM

SEPTEMBER 8

8 piece Coffee Mug Set

SEPTEMBER 22

8 piece Soup Mug Set



Pick up items between 9 am - 11 pm. One per person. While supplies last. See Q Club for details

GOLD Multiplier

GOLD CARD MEMBERS ONLY
SWIPE AT KIOSK FOR 2X - 6X MULTIPLIER

SEPTEMBER 2 & 16 | 6:00AM-11:59PM

Will not count towards tier points. Maximum up to 20,000 points earned will be multiplied. See Q Club for details.

SUNDAYS | MONDAYS | THURSDAYS | SATURDAYS IN SEPTEMBER

FOOTBALL HIGH HANDS



4 HIGH HANDS EACH GAME | \$12,000 IN CASH PRIZES



ALL DAY BUFFET
FRIDAY, SEPTEMBER 4TH
& SATURDAY, SEPTEMBER 5TH

\$14.99

★★ MUSIC FESTIVAL ★★

Spring River
BUFFET

**BEEF
BONANZA**

NOW on Thursdays | 4PM - 9PM | \$18.95
We are proud to feature Quapaw Cattle Company beef
for this special dinner event

Spring River
BUFFET



WE PAID OUT
OVER

\$??

MILLION
IN JACKPOTS IN JULY



JAMEY S.
\$14,400



JENNIFER H.
\$20,000



GARY S.
\$20,000



All You Can Eat Breakfast Buffet
Only \$9.95 | Every day 7AM - 12PM

(Drinks not included)

Senior Special (Age 50+)
2 eggs, sausage patty or bacon
and 1 piece of toast
\$4.95 | Every day 7AM - 12PM

Monday - Saturday - Lunch Buffet*
11AM - 3PM | **Seotember Special \$6.95**
Regular price \$9.95

Monday Dinner Buffet - Buy 1 Get 1 Free
4PM - 9PM | \$17.95

Tuesday - Seafood Night
(Excludes Newsletter buffet coupon)
4PM - 9PM | \$20.95

Wednesday Dinner Buffet
4PM - 9PM | \$17.95

Thursday Beef Bonanza
(Featuring QCC beef) 4PM - 9PM | \$18.95

Thursday - Senior Night
4PM - 9PM | Seniors eat for \$15.95

Friday - Best of the Buffet Night
4PM - 10PM | \$19.95

Saturday - Prime Rib Night
4PM - 10PM | \$19.95

Sunday - Brunch

10AM - 3PM | \$10.95

Sunday - Dinner Buffet
4PM - 9PM | \$17.95

River Pass* **

Eat all day for \$22.95

Parties of 10 or more will be charged an 18% service charge

Closed daily from 3PM - 4PM

* Pricing excludes holidays & special events

** Coupons and other discounts not applicable

Spring River
BUFFET



Beer Buckets | \$10.00

Mix and match 5 bottles of Miller Lite, Coors Lite and Coors Original
during any televised NFL game (except 9/10/15 NFL Kickoff Party)

Miller Lite and Coors Lite Drafts | \$2.00

Offered during Fall Country Music Festival Sept. 4 & 5 only

Beer Battered Fish Tacos | \$10.99

with a side of chips and salsa

All you can eat wings | \$10.99

Offered during all televised NFL game

(Except 9/10/15 NFL Kickoff Party)

NFL Kickoff Party

Miller Lite and Coors Lite Bottles | \$2.00
and 25 cent wings (BBQ, Buffalo or Naked)

From 5PM - Midnight

LOADED ON YOUR CARD AND READY TO PLAY.
NO NEED TO WAIT IN LINE AT THE Q CLUB.

DOWNSTREAM
VALID FOR Q PLAY ONLY ON LISTED DATES. MUST
HAVE VALID PHOTO ID TO PARTICIPATE. NO CASH
VALUE. PIN # REQUIRED FROM Q CLUB. REDEEM Q
PLAY OFFER BY INSERTING Q CLUB CARD IN SLOT
MACHINE AND ENTERING PIN #. INSERT A SLOT TICKET
OR CASH TO RECEIVE CREDITED PLAY ON MACHINE.
NOT VALID ON ALL MACHINES. MANAGEMENT
RESERVES THE RIGHT TO CHANGE OR CANCEL
PROMOTION AT ANY TIME.

DOWNSTREAM
CASINO RESORT