Downstream Authority of the Quapaw Tribe of Oklahoma Regular Meeting January 28, 2015

Meeting Called to Order: 1 pm

ROLL CALL: John Berrey, Chairman Present

Larry Ramsey, Secretary Present
Ranny McWatters, Treasurer Present
Marilyn Rogers, Member Present
Tamara Reeves, Member Present

DECLARATION OF QUORUM: announced by Larry Ramsey

Marketing Promotions and Art Work Jani/Kathy

April

- Come Rain or Come Shine giveaway
 - Umbrella and poncho
 - Tuesday's: 14/28
- Come Rain or Come Shine play and earn
 - Light up umbrella
 - o Tuesday April 7
- Bunny Money
 - Sunday's on Kiosk
 - Oplay and point
- Wild Wednesday's
 - QPlay/cash/points
 - On kiosk
- Win It Again
 - Jackpot winners March 1-31
 - Carded
 - Cash drawings
- Road 2 Vegas
 - o Earn entries all month
 - Drawings on Fridays
 - o 100 pts per entry
 - Qplay/cash/trip for 2 to Vegas
- Consensus of the DDA to approve all promotions as presented

- Father's Day items
 - Samsonite thermos/mug set
 - o Timberland travel kit
 - Samsonite flashlight
 - o Consensus of the DDA on the flashlight
- August (Free item)
 - Drips Bluetooth speaker OKAY by DDA
 - o Full size blow up mattress with pump NO
 - o Flameless candles NO
 - Water filter pitcher yes
- Upgrade gifts July
 - Free play
 - Table play/ qplay
 - Consensus of the DDA
- Art Work
 - Go for the Gold
 - Multiplier Madness
 - o Spa Menu
 - All approved as presented

Hotel Rates

- Quapaw \$75 all week, 15% off suites
- Native \$83 Sum-Thurs
- Gov \$83 Sun Thurs

Consensus of the DDA

Learning Center proposal

- Downstream Learning Center become available to non-employee, enrolled tribal members for child care
- See attached
- Consensus of the DDA

Proposed signage for pavilion

- See attached
- Consensus of the DDA to approve as presented

Training EMT to do onsite drug testing

- For suspicious and on the job injuries
- When the nurse is not available
- Will be certified through occumed
- Consensus of the DDA to approve

Alcohol Cut offs

- Denied (NO ID)
- Pic will be added to screen by POS at each bar
- Erased at 2am everyday

Entertainment

- Frankie Valley made offer for June 13
- Aaron Lewis March 15 reschedule
- Connie & Marie no interest
- REO Speedwagon July 10/Sept 10 no interest

Donations

40 at Spring River	Night stay	
150 at Red Oak	Night stay	
40 at Spring River	Night stay	
40 at Spring River	Night stay	
40 at Spring River	Night stay	
150 at Red Oak	Night stay	
40 at Spring River	Night stay	
40 at Spring River	Night stay	
40 at Spring River	Night stay	
40 at Spring River	Night stay	
40 at Spring River	Night stay	Golf for 2
40 at Spring River	Night stay	
40 at Spring River	Night stay	
	Night stay	Golf for 2
40 at Spring River	Night stay	
40 at Spring River	Night stay	
40 at Spring River	Night stay	
40 at Spring River	Night stay	
	150 at Red Oak 40 at Spring River 40 at Spring River 40 at Spring River 150 at Red Oak 40 at Spring River	150 at Red Oak 40 at Spring River 40 at Spring River 40 at Spring River Night stay 40 at Spring River Night stay 150 at Red Oak Night stay 40 at Spring River Night stay Night stay



69045 E. 11th Rd. Quapaw, OK 74363

(p)918-919-6500 (f) 918-919-6403

Dear General Manager and members of the DDA,

We are proposing that the Downstream Learning Center become available to non-employee, enrolled tribal members for child care. Our center would be open to CCDF program enrolled, or eligible, tribal families in our area who need care on a regular basis for their children while they work or attend school. There are very few child care facilities in our area that provide care during the evening or on the weekends. Our services are in demand, but to a market we do not currently reach.

We have had interest from parents, not employed at the DCR, in bringing their children to our facility for childcare. We have reached out to our OK DHS representative, Sandra Wadley, to ensure there would be no issues in taking this step. Sandra was very supportive and believes there is a need for child care in our area in evenings and on weekends. By opening up the DLC to other enrolled tribal members, we would be able to provide our high quality care to parents who may not have access to late hour or weekend care.

We are already an approved provider with most of the tribes in the area: Quapaw, Peoria, Ottawa, Seneca-Cayuga, Shawnee, Eastern Shawnee, Miami, & Cherokee. Income generated by children from the tribes would be guaranteed by the Tribal CCDF program. This is a reliable source of income for the DLC. Co-Pays can be required to be paid on the first of each month, by the means that suits our business best. We will be working with Finance to set up an accounts payable program that will work successfully. If a parent fails to pay the co-pay as required, the parent would have to set up a payment arrangement for us to provide ongoing care.



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The tribal rates for care at the DLC are set by the tribal CCDF programs. The rates are higher than those the DCR employees pay, which would in turn generate, on average, a 12% increase in revenue per tribal child enrolled over non-tribal children for the DLC. If we enroll 20 non-employee tribal children, who attend 4 days a week on average, we could generate an additional \$90,000 yearly, based on an average of age & length of day. The rates are listed below:

DCR Employee Daily Rates

Age	Full-Time: 4 hrs(+)	Part-Time: 4 hrs(-)
0-12 months	\$27.00	\$16.50
13-24 months	\$25.50	\$15.50
25-48 months	\$22.75	\$13.50
49-72 months	\$19.25	\$12.50
73 mths - 12	yrs \$15.25	\$11.00

Tribal Daily Rates

Age	Full-Time: 4 hrs(+)	Part-Time: 4 hrs(-)
0-12 months	\$31.00	\$19.00
13-24 months	\$28.80	\$17.30
25-48 months	\$25.80	\$15.50
49-72 months	\$21.30	\$14.00
73 mths - 12	yrs \$17.50	\$12.00

It is important to note that no employees of the DCR would be denied care due to this change. DCR children would have first priority at the DLC. If we have maximum enrollment, a waiting list would only be implemented for non-employee children. We understand that the DLC was intended to be a benefit for DCR employees, and will remain as such. Also, non-employee families would not be eligible for the Drop Off program. By opening to non-employee tribal members, we will generate more revenue and provide care for tribal children in need. We have spots available, and we have advertised at the DCR in the past year. By opening up to tribal parents in our area, we will be able to fill open spots at the DLC and reduce our loss. Our goal is to make the DLC not only the best daycare in our area, but also to generate a revenue stream for the tribe, as well.



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If approved, we will begin working quickly with all area tribal CCDF programs to become an approved provider if we are not already one. We will also work with the CCDF offices to advertise that we are now accepting non-employee, enrolled tribal children at the DLC. We would like to reach out to as many parents in need of child care as possible in our tribal community.

We appreciate your consideration of our proposal. We would be happy to answer any questions you may have, and look forward to your decision.

Sincerely,

Josh Sharp DLC Manager

PAVILLION EXPANSION

FLAG MOUNTED D/S RESTROOM SIGN 1 MEN, 1 WOMEN NONLIGHTED OPTION





2 LAYER WALL PLAQUE / ADA TACTILE PRINT QUANTITY 2



2 LAYER WALL PLAQUE / ADA TACTILE PRINT 1 MEN, 1 WOMEN



SCALE: 1-1/2"=1'















Salesperson: Vernon Boyce

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File Path: Art Files/Vernon Boyce/ Downstream/Pavillion

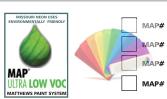
Customer Approved: __ Date: ____

Client approval insures that spelling, colors & specifications for signage & design meets their satisfaction.

Date:1.16.15

Revision #





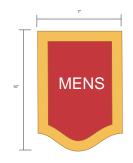
EXISTING VARIATIONS IN COLOR













SCALE: 1-1/2"=1'



SCALE: 1-1/2"=1'



VARIOUS COLORS



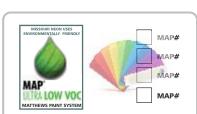


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CUSTOMER ACKNOWLEDGMENT_

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Date:_