

Downstream Development Authority of the Quapaw Tribe of Oklahoma  
Supplement to Minutes dated 5/17/18.  
Email Poll

Roll Call:	John Berrey, Chairman	Present
	Larry Ramsey, Secretary	Present
	Ranny McWatters, Treasurer	Present
	Marilyn Rogers, Member	Present
	Tamara Reeves, Member	Present

An email poll was conducted on Wednesday May 23, 2018.

All,

Attached are the proposed Agent of Record letters for the DCR Insurance plans.

From: Tamara Smiley

Sent: Wednesday, May 23, 2018 1:26 PM

To: Tena Smith <tsmith@DOWNSTREAMCASINO.COM>

As part of our fiduciary responsibilities to the Quapaw Tribe, we are in the process of producing a RFP (request for proposal) to market test the RWI agreements for all tribal entities. I have attached the Agent of Record letters from Hays Companies to be approved and signed by each entity once approved by the relevant Board.

This is the process we used when market testing our Prescription Benefits Plan. We are experiencing a substantial savings on prescriptions benefits since we made the switch from MedTrak to MedOne. The Downstream Casino Plan has saved nearly \$400,000 in just prescription benefits. Plan members have also paid \$89,000 less out of pocket. A cost savings analysis is currently underway for the other plans and I'll be happy to share that data when it becomes available.

Please do not hesitate to contact me with questions.

Thank you.

Tamara Smiley Reeves  
Secretary-Treasurer  
Quapaw Tribal Business Committee

Vote:

John Berrey	Yes	Ranny McWatters	Yes
Marilyn Rogers	Yes	Larry Ramsey	Yes
Tamara Reeves	Yes		

5 yes, 0 no, 0 abstaining, 0 absent

Motion Carries.

June 13, 2018

William Degen  
Unum  
Account Executive  
[wdegan@unum.com](mailto:wdegan@unum.com)

Re: Agent Letter of Record  
Unum: Life, AD&D and Disability - Downstream Development Authority of The Quapaw Tribe of  
Oklahoma  
Policy #: 211644, 211643, 213844, 213843

Dear William:

This is to advise that effective May 21, 2018 Hays Companies of Kansas City is appointed Agent/Broker of Record for our Life, AD&D and Disability plans. This appointment rescinds all previous appointments and the authority contained herein shall remain in force until canceled by us in writing.

Hays Companies is hereby authorized to negotiate directly with you in regards to the above-referenced policy. Hays Companies shall not be responsible for any deficiencies in the current policies to which this letter applies.

This letter also constitutes the authority for any underwriter to furnish representatives of Hays Companies with any information pertaining to any and all insurance contracts, rates, reserves, retentions or other data it may require as respects the policy.

Thank you for your courtesy and cooperation.

Best Regards,

Brad Stone  
Director of Human Resources

cc: Kevin Schaffer  
Hays Companies of Kansas City

June 13, 2018

Robert Weaver  
Native Care Health

Re: Agent Letter of Record: TPA Services and Stop-loss  
Downstream Development Authority of The Quapaw Tribe of Oklahoma  
Policy #: Gerber: GER-P18-1044N

Dear Rob:

This is to advise that effective May 21, 2018 Hays Companies of Kansas City is appointed Agent/Broker of Record for our Medical, Pharmacy and Stop-loss plans. This appointment rescinds all previous appointments and the authority contained herein shall remain in force until canceled by us in writing.

Hays Companies is hereby authorized to negotiate directly with you in regards to the above-referenced policy. Hays Companies shall not be responsible for any deficiencies in the current policies to which this letter applies.

This letter also constitutes the authority for any underwriter to furnish representatives of Hays Companies with any information pertaining to any and all insurance contracts, rates, reserves, retentions or other data it may require as respects the policy.

Thank you for your courtesy and cooperation.

Best Regards,

Brad Stone  
Director of Human Resources

cc: Kevin Schaffer  
Hays Companies of Kansas City

June 13, 2018

LT Patterson  
VSP  
Account Executive  
[ltpatterson@vsp.com](mailto:ltpatterson@vsp.com)

Re: Agent Letter of Record  
VSP Vision - Downstream Development Authority of The Quapaw Tribe of Oklahoma  
Policy #: 30010007

Dear LT:

This is to advise that effective May 21, 2018 Hays Companies of Kansas City is appointed Agent/Broker of Record for our Vision plans. This appointment rescinds all previous appointments and the authority contained herein shall remain in force until canceled by us in writing.

Hays Companies is hereby authorized to negotiate directly with you in regards to the above-referenced policy. Hays Companies shall not be responsible for any deficiencies in the current policies to which this letter applies.

This letter also constitutes the authority for any underwriter to furnish representatives of Hays Companies with any information pertaining to any and all insurance contracts, rates, reserves, retentions or other data it may require as respects the policy.

Thank you for your courtesy and cooperation.

Best Regards,

Brad Stone  
Director of Human Resources

cc: Kevin Schaffer  
Hays Companies of Kansas City

June 13, 2018

Blake Welch  
AFLAC  
Regional Sales Manager  
[bwelch@aflac.com](mailto:bwelch@aflac.com)

Re: Agent Letter of Record  
AFLAC - Downstream Development Authority of The Quapaw Tribe of Oklahoma  
Policy #: G2Y63

Dear Blake:

This is to advise that effective May 21, 2018 Hays Companies of Kansas City is appointed Agent/Broker of Record for our Worksite plans. This appointment rescinds all previous appointments and the authority contained herein shall remain in force until canceled by us in writing.

Hays Companies is hereby authorized to negotiate directly with you in regards to the above-referenced policy. Hays Companies shall not be responsible for any deficiencies in the current policies to which this letter applies.

This letter also constitutes the authority for any underwriter to furnish representatives of Hays Companies with any information pertaining to any and all insurance contracts, rates, reserves, retentions or other data it may require as respects the policy.

Thank you for your courtesy and cooperation.

Best Regards,

Brad Stone  
Director of Human Resources

cc: Kevin Schaffer  
Hays Companies of Kansas City