

Downstream Authority of the Quapaw Tribe of Oklahoma Regular Meeting  
November 8, 2011

**Meeting Called to Order:** 1:10 pm

<b>ROLL CALL:</b>	John Berrey, Chairman	Present
	Larry Ramsey, Secretary	Present
	Ranny McWatters, Treasurer	Present
	Marilyn Rogers, Member	Present
	Tamara Smiley, Member	Present

**DECLARATION OF QUORUM:** announced by Larry Ramsey

John Thompson

Loadstone Sports

- <http://lodestonesports.com/>
- Social rewards
- \$2500 a month
- Loyalty gifts
- Works with agilysis
- DDA would like to keep exploring social media marketing

DNA – Development in Native America

- Look at dates, propose April 9-10
- Looking for case studies
- Looking for guest speakers

Rainmaker

- <http://www.letitrain.com/>
- Revenue Management software
- Look at options if would be useful for Downatream

Adjourn 2:40 pm