Downstream Authority of the Quapaw Tribe of Oklahoma Regular Meeting April 1, 2016

Meeting Called to Order: 1:08 pm

ROLL CALL: John Berrey, Chairman Present

Larry Ramsey, Secretary Present
Ranny McWatters, Treasurer Present
Marilyn Rogers, Member Present
Tamara Reeves, Member Present

DECLARATION OF QUORUM: announced by Larry Ramsey

Thomas/Jani/Alan/Kathy B

Marketing Update

May Newsletter

- Spa change pic to one from the spa
- Pick a Purse correct date
- 4 State Poker Blaycation
 - Offering the most exclusive and behind the scenes experiences in the game, we introduce to you, Blaycation Poker
 - Helping our guests from around the globe check off their bucket lists is our primary objective. Bucket lists are usually associated with travel, adrenalin activities and major sporting events. At Blaycation Poker, we specialize in providing Bucket List Poker Vacations for you, The Poker Player.
- Jani's Gone Loca more Mexican

Summer Concert Series T-Shirts

- 9 options presented
- Prefer option 5 in red, blue, and grey shirts

Artwork

- Father's Day
 - Pick a clip
 - 3 options presented
 - Prefer option 1 with greener money
- Pop & Load
 - 3 options presented
 - Option 1 is choice
- Fast Cash Fever
 - 4 options presented
 - o Prefer option 4, remove flames and metal truss

July Promotions

- Battleship You Sunk my Ship
 - o July 1-29th
 - o Kiosk
- Grillin' and Chillin'
 - o July 16th
 - o Grill and QCC beef
- Anniversary Earn and Burn
 - o July 1-5
 - o Candle with jewels
- July Free Roll Tournament
 - o July 1-31
 - o Poker
 - o \$5000 total payout
 - o \$1500 first place
- Young at Heart
 - Senior's day
 - o Thursday's
- Scorchin' Spades
 - o July 8,15,22, 29
 - o \$250-\$2500 non-negotiable plaques
 - o Table Games
- Qplay The Band Perry
 - o \$10 concert tickets

Review

- October, November, December promotions
- See attached

Adjourn: 2:15 pm

Name of Promotion	Month	Day of Week	Tracked Players
Win It Again	October	Thursday	212
Money Maze	October	Saturday	25,722
Sweet Dreams Free Gift (Mailer)	October	Tuesday	1,742
Silver Multiplier	October	Monday	240
Bustin' Loose	October	Wednesday	528
Countchocula Play and Earn	October	Tuesday	482
Gold Appreciation Party	October	Friday	673
Young at Heart	October	Thursday	2,498
We Got the Tab	November	Multi-Day	3,733
SilverAppreciation Party	November	Saturday	902
Turkey P&E	November	Multi-Day	1,292
Spice It Up Free Giveaway (Mailer)	November	Saturday	1,004
Keep on Pluckin	November	Monthly	22,224
Appriciation Qplay Day 1 (Mailer)	November	Tuesday	455
Appriciation Qplay Day 2 (Mailer)	November	Tuesday	401
Young at Heart	November	Thursday	2,173
VIP Holiday Cash (Mailer)	December	Saturday	108
Big Top Cash Drop	December	Monthly	24,154
Step Right Up	December	Monthly	20,740
No Peeking (Mailer)	December	Wednesday	1,206
Young at Heart	December	Thursday	1,697

Gaming Day	Average Age	Hist Play Diff Net Theo	Expenses	Slot Coin In	NADT
212	58	(11,326)	42,427	2,485,262	426
48,554	54	1,039,843	169,490	29,200,613	31
1,653	62	15,254	36,473	3,294,873	87
291	60	39,335	1,553	243,109	43
635	61	72,872	18,993	728,175	57
482	63	46,514	14,282	529,415	54
626	61	10,594	93,959	3,180,289	233
3,355	67	195,363	4,666	1,869,543	29
3,758	50	205,402	37,102	2,430,000	37
842	60	14,779	87,975	2,632,626	159
1,495	62	159,598	31,952	1,591,680	57
950	60	51,221	40,936	2,551,583	136
38,983	53	373,717	145,851	22,794,751	31
455	59	(25,271)	4,237	2,499,834	192
401	59	(26,796)	6,413	2,391,878	211
2,540	67	23,983	3,231	1,198,682	25
108	58	41,390	26,147	1,622,564	652
42,614	52	1,073,109	132,498	26,040,533	32
34,937	52	987,628	122,618	20,475,285	31
1,207	60	73,725	27,369	6,249,782	167
2,070	67	117,798	3,194	1,074,132	27

NADW	Actual Slot Hold	Theo Slot Hold	Net Profit Actual	Profit Margin Actual
214	1.7%	3.6%	37,160	81.8%
29	4.5%	4.9%	1,222,092	87.8%
74	3.6%	4.2%	85,390	70.1%
53	5.7%	4.8%	13,898	89.9%
43	3.2%	4.8%	8,089	29.9%
51	4.5%	4.6%	10,086	41.4%
251	4.1%	4.3%	63,363	40.3%
22	3.6%	5.0%	69,867	93.7%
38	5.3%	5.2%	107,319	74.3%
164	5.2%	4.9%	51,311	36.8%
54	4.9%	5.0%	48,921	60.5%
94	3.3%	4.8%	48,424	54.2%
32	5.1%	5.0%	1,112,453	88.4%
87	1.6%	3.5%	35,218	89.3%
189	3.2%	3.5%	69,302	91.5%
21	4.3%	5.1%	50,623	94.0%
600	3.9%	4.2%	38,695	59.7%
31	4.8%	4.9%	1,199,452	90.1%
29	4.7%	4.9%	907,682	88.1%
167	3.2%	3.1%	174,494	86.4%
24	4.9%	4.9%	46,801	93.6%

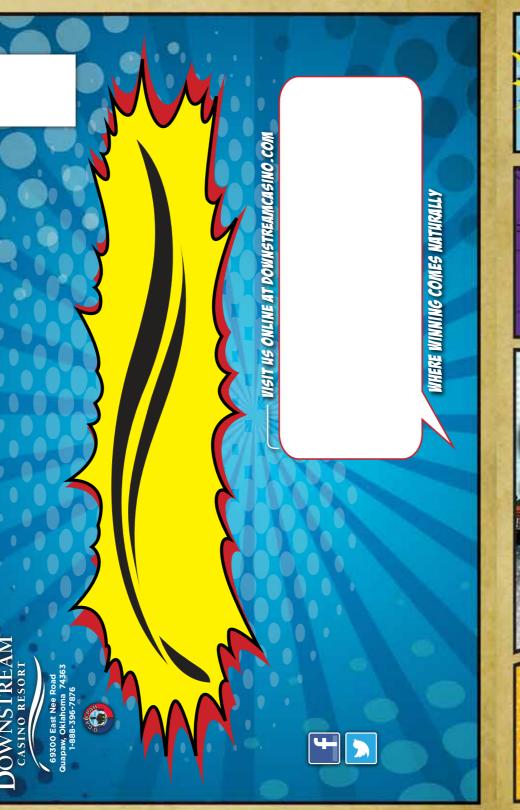
Net Profit Theo	Profit Margin Theo	Play Atributed	Completed
82,000	90.8%	100%	Finalized
1,351,447	88.9%	40%	Finalized
107,721	74.7%	100%	Finalized
10,859	87.5%	40%	Finalized
17,499	48.0%	40%	Finalized
11,791	45.2%	40%	Finalized
52,208	35.7%	100%	Finalized
91,335	95.1%	40%	Finalized
102,158	73.4%	40%	Finalized
47,128	34.9%	100%	Finalized
53,302	62.5%	40%	Finalized
88,418	68.4%	100%	Finalized
1,062,511	87.9%	40%	Finalized
83,100	95.1%	100%	Finalized
78,255	92.4%	100%	Finalized
61,248	95.0%	40%	Finalized
44,322	62.9%	100%	Finalized
1,227,694	90.3%	40%	Finalized
948,599	88.6%	40%	Finalized
174,016	86.4%	100%	Finalized
51,746	94.2%	40%	Finalized

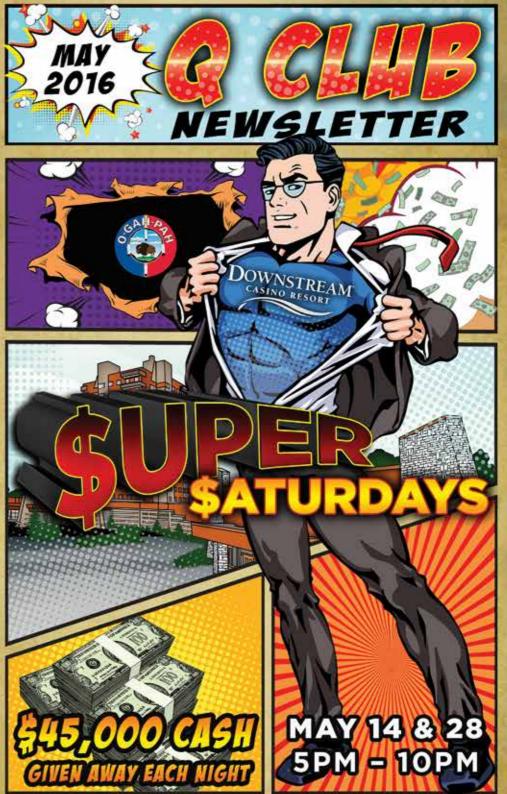










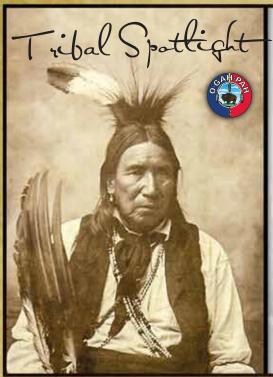


DOWNSTREAM CASINO RESORT

\$10 FOOD CREDIT

CLUDES RED OAK STEAKHOUSE AND HOLIDAYS)

SEE KIOSK TO REDEEM

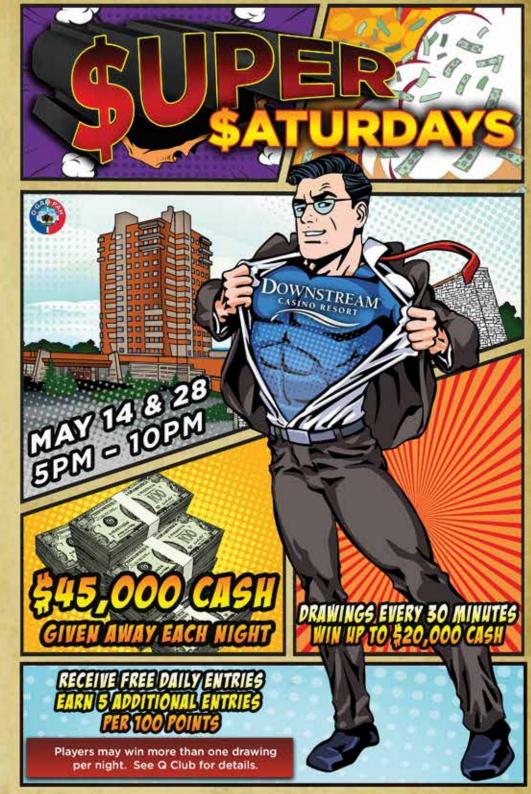


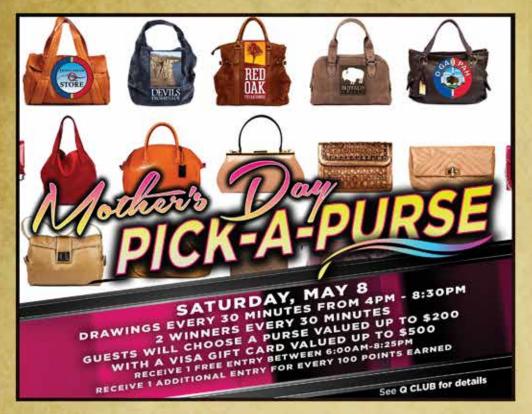
Tall Chief or Louis Angel was born between Cherry Creek and Labette Creek on the Neosho River in what is present day Kansas around 1840. Most of the Quapaw tribe lived in this area at that time. His father was the hereditary Chief, Kah-hi-kah te-dah or Lame Chief and his mother was Mi-ska na-zhe.

Tall Chief became Chief after his father died in 1874. He had an outstanding memory and could remember the names and relationships of practically all the members of the Quapaw tribe existing within the last hundred years. His testimony was much sought after in territorial days, after the allotments had been made, for the purpose of determining the heirs of deceased allottees. He was married many times, had many children, but only his daughter, Mary Maude Angel-Tallchief survived.

Tall Chief died August 26, 1918 and is buried on his allotment near Spring River.

















SUNDAY

SPRING RIVER BUFFET **SUNDAY BRUNCH** 10AM - 3PM \$10.95

MONDAY

WEDNESDAY

11

18

25

THURSDAY

YOUNG ATHEAR SLOT TOURNAMENT JANI'S GONE LOCA FRIDAY

6

13

20

27

SPRING RIVER BUFFET BEST OF THE BUFFET 4PM - 10PM \$19.95

SPRING RIVER BUFFET PRIME RIB NIGHT 4PM - 10PM

23

SPRING RIVER

BUFFET

SEAFOOD NIGHT

TUESDAY

YOUNG(ATHEAR T SLOT TOURNAMENT

SPRING RIVER BUFFET BEST OF THE BUFFET 4PM - 10PM \$19.95



SPRING RIVER BUFFET SUNDAY BRUNCH 10AM - 3PM \$10.95

SPRING RIVER BUFFET **SUNDAY BRUNCH** 10AM - 3PM \$10.95

YOUNG SLOT TOURNAMENT

YOUNG(^* ^*HEAR)于

SLOT TOURNAMENT

CLINT BLACK
IN THE PAVILION

ARMED FORCES DAY 21 SPRING RIVER BUFFET **ACTIVE DUTY MILITARY** AND VETERANS EAT FREE

SPRING RIVER BUFFET **SUNDAY BRUNCH** 10AM - 3PM

\$10.95

MEMORIAL DAY **SPRING RIVER BUFFET**

MEMORIAL DAY BRUNCH 10AM - 3PM \$10.95

SPRING RIVER BUFFET SEAFOOD NIGHT DOWNSTREAM CASINO RESORT, HAS PAID OUT OVER IN JACKPOTS IN MARCH



Must be 18 years of age or older and a Q Club member to participate in featured promotions. Official rules for each promotion are available at the Q Club. Management reserves the right to change or cancel any promotion without notice. Gambling problem? Call 1-800-522-4700.

THE PAVILION AT DOWNSTREAM

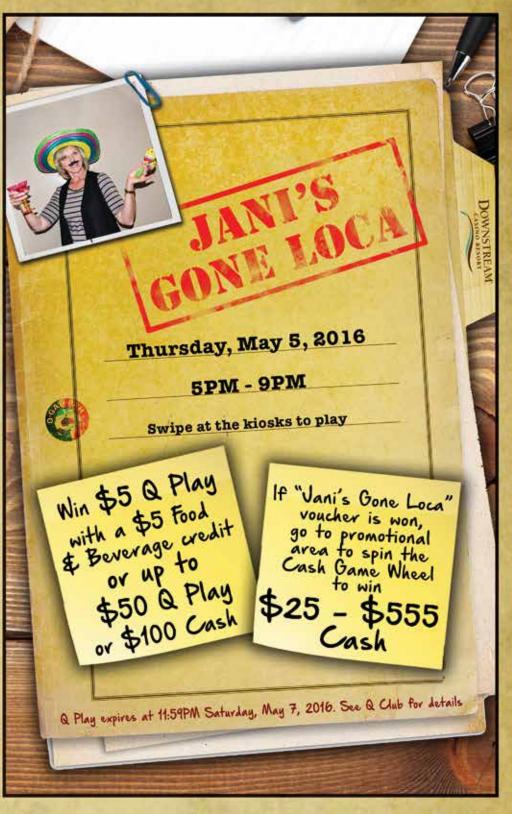


CLINT BLACK FRIDAY, MAY 20

Doors open at 7PM | Show starts at 8PM
Receive \$10 in Q Play after the show with ticket
One per person

For more information or to purchase tickets visit downstreamcasino.com, the Heckaton Gift Shop or call 918-919-6099











ARMED FORCES DAY BUFFET May 21 | Active military and veterans receive a free buffet with military ID

MEMORIAL DAY BRUNCH BUFFET \$10.95 May 30 | 10AM - 3PM

Monday - Saturday Lunch Buffet* \$6.95 11AM - 3PM | Regular price \$9.95

Monday Dinner Buffet Buy 1 Get 1 Free** \$17.95 4PM-9PM

TUESDAY - SEAFOOD NIGHT \$20.95 4PM - 9PM

WEDNESDAY FAMILY DINNER BUFFET \$17.95 4PM - 9PM

THURSDAY BEEF BONANZA* (Featuring QCC beef) 4PM-9PM

THURSDAY - YOUNG AT HEART NIGHT* \$15.95 4PM - 9PM | 50+ only

Friday - Best of the Buffet Night* \$19.95 4PM - 10PM

SATURDAY - PRIME RIB NIGHT \$19.95 4PM - 10PM

SUNDAY - BRUNCH \$10.95 10AM - 3PM SUNDAY - DINNER BUFFET*

4PM - 9PM

RIVER PASS* ** Eat all day for **\$22.95**

Parties of 10 or more will be charged an 18% service charge Closed daily from 3PM - 4PM

- * Pricing excludes holidays & special events
- ** Coupons and other discounts not applicable



Friday - Saturday 7AM - 10PM Sunday - Thursday 7AM - 5PM

16 oz. CINNAMON VANILLA ICED LATTE

\$18.95

\$17.95



ALL YOU CAN EAT BREAKFAST BUFFET \$9.95 Daily - 7AM – 12PM (**Drinks not included**) SENIOR SPECIAL (AGE 50+) \$4.95 2 eggs, sausage patty or bacon and 1 piece of toast Daily - 7AM - 12PM \$8.99

HUEVOS RANCHEROS Eggs cooked to order, tortillas, andouille sausage link, black beans, potatoes, avacado and salsa. Daily - 7AM - 12PM



HOUSE MARGARITAS ON THE ROCKS \$3.00 CORONAS \$2.00 CHICKEN BACON AVACADO SANDWICH \$10.99

With tomato jam on a toasted Cuban roll. With french fries

CINCO DE MAYO SPECIAL

Free chips and salsa with purchase of any entree (May 5, 2016 only)

NATIONAL BURGER DAY SPECIALS!

(May 28, 2016 only)

MILLER LITE/COORS LIGHT DRAFTS \$2.00 BURGER BASKET WITH FRIES \$7.99



HOUSE MARGARITAS ON THE ROCKS \$3.00 CORONAS \$2.00







See Q Club for details. *Item depicted are for represenational purposes only. Actual appearance may vary.

