DDA/Director's Meeting October 3, 2013

• Attendance:

DDA: Ranny McWatters

Larry Ramsey Marilyn Rogers

o Exec: Jani Cumming, Sr AGM

Ernie Dellaverson, AGM

Melissa Wakefield, Exec. Admin.

o F&B

o Finance: Kent Jones, CFO

Purchasing Jerri Montgomery, Director 0 Facilities: Ernie Caruthers, Director IT: Dave Clark, Director 0 Marketing: Shawn Carlson, Director 0 Security: Bill Goodwin, Director William Cornell, Director 0 Surveillance: Gaming: Bob Moritz, Director 0 PR: Sean Harrison, Manager Hotel: Bob Bergquist, Director H.R.: Hiliary Shadwick, Manager 0 TGA: Erin Eckheart, Deputy Director

Jani

- Upcoming Events
 - Year End Rally
 - One day
 - Thurs Oct 17 7am/12pm/5pm in pavilion
 - Buffet
 - TMOM in the EDR today
 - Sup of quarter
 - Mgr quarter
 - 5 year team members
 - Holiday Shopping spree
 - Nov 7/8
 - Books R Fun
 - Toys R Us
 - Sears
 - Pick up days 11/12

Ernie D

- FY 2013 is completed
- Work on setting goals for 2014
- Entertainment
 - Wynona, Oct 11 confirmed
 - o Grand Funk Railroad, Nov 30 confirmed
 - o Aaron Lewis, Jan 18 confirmed
 - Little River Band, Feb 15 confirmed
 - o Bill Engvall, April 15 confirmed
 - o KC and the Sunshine Band, March
 - o BB Kin, April 5

Kent

- Working on year end
- Yearend earnings call 1-2 week of December
- September good month
 - o Gaming revenue up over last year
 - Head count up

Erin

- Barbara working from home
- MICS audit meetings
 - Individual and group

Bob B

- Sept ended at 90% occupancy
- October at 87% to date
- Working with Marketing to set up program for "new" market target (outlying markets)
- Housekeeping
 - Several on light duty, causing extra work for remaining
 - Several in the new hire group
- Doing some more laundry in house

Jerri

- New furniture in VIP lounge
- New holiday uniform on order
- NYE beverage uniforms on order
- New samples for shuttle
- Changing to heavier paper towel
- New cage shirts ordered
- New cigarette machines to be installed on 10/7
- Working with new qstore supplier
 - o Reset store on Tuesday
- Creative seating in for bids on additional benches
 - o Buffalo Grille

Front of gift shop

Shawn

- Wynona approx. 250 tickets left
- Granger Smith, Oct 29th Red Dirt Live Series
- NYE
 - Advertising beginning first of Nov
 - Party on the floor 70s theme
 - VIP Cirque show in pavilion

Sean

- In the news prostitution ring sting
- Kansas Gaming

Bob M

- G2E
 - New boxes
 - New chairs
 - Bigger screens
- Machines on floor are all depreciated
 - 5 year life span
 - Working w/vendors on updates
 - o Giving software back to gaming companies, keeping the "guts" for repairs
- During upgrade
 - Any unpaid tickets at shut down will have to be a hand pay at cage.

Dave

- Upgrade servers arrived Monday
 - o Last two days spent uploading info on the server
 - Goal is a 4 hour shut down
 - Some features will take longer to complete the upgrade

Hilary

• Open enrollment 11 5/6/7