Downstream Authority of the Quapaw Tribe of Oklahoma Regular Meeting January 10, 2013

Meeting Called to Order: 1:14 pm

ROLL CALL: John Berrey, Chairman Present

Larry Ramsey, Secretary Present
Ranny McWatters, Treasurer Present
Marilyn Rogers, Member Present
Tamara Smiley, Member Present

DECLARATION OF QUORUM: announced by Larry Ramsey

John Thompson, Shawn Carlson, Steve Drewes

Website Review

- See attached presentation
 - o 4 options
 - Large design firm (\$500,000) Best Fit Media
 - Midsize firm (\$250,000) Blue Ocean
 - Small size firm (\$40,000-100,000) Pictoric Media
 - Utilize In-house
 - Like small size firm
 - Look for closer firms
 - Springfield, Tulsa, etc
 - RFP for regional firms
 - o RFPs in by Jan 18, goal is to have up and running by mid-feb.

Adjourn 1:34 pm

Option 1: Utilize Large Design Firm

- Such as Best Fit Media
 - Cost \$500,000
 - Everything we want
 - All bells and whistles
 - example: Michaels Stores

Downfall is Expense and we will be a small fish in a big pond

Option 2: Utilize Midsize firm

- Such as Blue Ocean Consulting
 - Cost \$250,000
 - Everything we want
 - All bells and whistles
 - example: Jimmy Johns, former CIO

A little less money but still expensive

Option 3: Utilize smaller firm

- Such as Pictoric Media Group
 - Cost \$40,000
 - Everything we want
 - Some added expense for add ons
 - example: Carino's Italian

Much more affordable we can still negotiate lower

Option 4: Utilize In House Designer

- Such as Kyle
 - Cost minimal
 - Farm out ad-ons
 - API interfaces
 - Still need firm to assist
 - example: DNA Website

MY RECOMMENDATION

Option 3: Utilize smaller firm

- Such as Pictoric Media Group
 - Cost \$40,000
 - Everything we want
 - Some added expense for add ons
 - example: Carino's Italian

Much more affordable we can still negotiate lower

I-PHONE AND ANDROID APP

Option 1: Mobile Roadie

- Developed WYNN App
 - Cost \$4,000-\$5,000 Custom Design
 - \$500 per mth or \$5,000 per yr
 - API booking through web

Lower cost up front but a mthly or yearly fee

4-6 week lead time

I-PHONE AND ANDROID APP

Option 2: Pictoric Media Group

- Cost \$15,000 \$20,000
- Currently working on Carinos app
- API Booking Through Web

More expensive up front but no monthly fee

MY RECOMMENDATION

Option 2: Pictoric Media Group

- Cost \$15,000 \$20,000
- Currently working on Carinos app
- API Booking Through Web

More expensive up front but no monthly fee Consistency of working with one company

I-PAD

Option 1: Mobile Roadie

- Developed WYNN App
 - Cost \$3,000-\$4,000 Custom Design
 - \$300 per mth or \$3,000 per yr
 - API booking through web

Lower cost up front but a mthly or yearly fee

4-6 week lead time

I-PAD

Option 2: Pictoric Media Group

- Cost \$7,000 - \$10,000

- API Booking Through Web

Less cost because of the development of I-phone / Android App

MY RECOMMENDATION

Option 2: Pictoric Media Group

- Cost Need price quote
- API Booking Through Web

More expensive up front but no monthly fee Consistency of working with one company