Downstream Authority of the Quapaw Tribe of Oklahoma Regular Meeting March 9, 2010

Meeting Called to Order: 10:35 am

ROLL CALL: John Berrey, Chairman Present

J R Mathews, Vice-Chairman Present
Larry Ramsey, Secretary Present
Ranny McWatters, Treasurer Present
Marilyn Rogers, Member Present

## **DECLARATION OF QUORUM:** announced by Larry Ramsey

#### Tim Brown

- Gift Shop
  - o Liquor Sales talk with S. Ward about possibility of selling some alcohol in the Gift Shop
  - Look at cost of changing into a "coffee shop"
- Valet Supervisor Shirt
  - New option presented

Motion by DDA Vice Chairman JR Mathew to approve new Valet supervisor shirt as presented. Seconded by DDA Treasurer Ranny McWatters. Vote: JB: yes; JM: Yes; LR: Yes; RM: yes; MR: absent (4 yes, 0 no, 0 abstaining,1 absent) Motion Carries.

- Suite Lamp Sample
  - New option presented, having a hard time finding the original for replacement. Only option found would cost several hundred dollars
  - New option is very similar to original

Motion by DDA Vice Chairman JR Mathews to approve new lamp for suites. Seconded by DDA Treasurer Ranny McWatters. Vote: JB: yes; JM: Yes; LR: Yes; RM: yes; MR: absent (4 yes, 0 no, 0 abstaining, 1 absent) Motion Carries.

- Restaurant Consultant
  - o Capitol Grille Corporate Trainers
  - o Will address service standards in Red Oak
  - See attached proposal \$5000

Consensus of the DDA to move forward with trainers.

## Ernie Caruthers

- Hurricane Shutter color selection for pavilion
- Presented Color choices IVORY

Consensus of the DDA to use the IVORY option

- Buffalo Grille propose to continue the wood paneling around the lower wall in the entire restaurant
  - o DDA will look at and make decision.

#### General Manager

- UPDATES
  - o Training Cory Morowitz, Time Management
    - Will be on site training
    - Approx 20,000
    - Mid-late April
  - Executive Retreat
    - Mid June St. Louis
    - Consensus of the DDA to do an executive retreat
  - Hotel Amenities
    - 2 companies, 3 lines of each presented
    - Marietta Lord and Mayfair, Davies, Gate, Garden Botanika
    - Gilchrist and Soams Oxford, English Spa Collection, Verde

Consensus of the DDA to use Marietta Lord and Mayfair collection.

- Employee issues
  - Facilities
    - C. Young Horticulturalist, turned in resignation effective March 31.
    - Request that he returns on the 31<sup>st</sup> for a meeting with the DDA to discuss options

Consensus of the DDA to put on leave starting today through March 31.

- o Security
  - C. Smiley, extra duty key control

Consensus of the DDA to compensate him \$1500.00 for the extra duties that he preformed for Sept to current.

- o Wardrobe
  - Issues with manager
  - Wait on new purchasing director to assess.
- ARD Productions / S. Kane
  - o Too close to the season to make change now. Re-evaluate at the end of the season
  - o ALL correspondence will include D. Bren

BREAK 12:10-1:06pm LUNCH

# Centralized Services

Quapaw Casino Authority – Marilyn Rogers, Fran Wood, Lori Shafer, Justin Plott, TC Bear Quapaw Casino – Kirk Myrick, Thomas Mathews DDA – John Berrey, JR Mathews, Ranny McWatters, Larry Ramsey, Marilyn Rogers DCR – Steve Drewes, Tim Brown, Jack Brill, Christian Goode

- Sharing services between the casinos that will benefit both
- Goal: more efficiency
- Proposed areas:
  - Marketing
  - o Purchasing
  - Finance (audit /compliance support)
  - Human Resources (Kronos)
- Marketing due to the installation of the IGT system at Quapaw, both Casinos have begun to work together on promotions, point redemptions, etc
- Purchasing starting to look at like items that could be ordered in bulk and benefit both casinos.
- Finance and HR very beginning stages
- Need consensus of both Authorities to move forward
- Discussion of the four areas
  - Marketing both Authorities want to keep moving forward with what is being done. within 60-90 days could have a time line and process developed.
  - Purchasing in the early stages, hardest area will be F&B, within 60-90 days could have a time line and process developed.
  - HR can be "easily" done, Quapaw only has 2 HR employees and they are currently working in conjunction with DCR, within 60-90 days could have a time line and process developed.
  - o Finance will take 6-9 months; want to make sure the each casino remains its own entity.
- First step operations on both sides meet and start putting together timelines and processes.