

Downstream Authority of the Quapaw Tribe of Oklahoma Regular Meeting
October 25, 2010

Meeting Called to Order: 1:05 pm

ROLL CALL:

John Berrey, Chairman	Present
Larry Ramsey, Secretary	Present
Ranny McWatters, Treasurer	Absent (excused)
Marilyn Rogers, Member	Present
Tamara Smiley, Member	Present

DECLARATION OF QUORUM: announced by Larry Ramsey
Steve Drewes/Tim Brown

- Red Oak Pricing
 - Proposed increase to six items on the current menu

Product / Our Cost	Current price/Food Cost	Proposed price/ Food Cost	Wilder's Price
Crab cakes / 4.50	\$10 / 45%	\$12 / 36%	\$12
1.25lbs. King Crab Legs / 23.50	\$35 / 67%	\$42 / 55%	\$48
8-10oz. Lobster Tail / 18.27	\$39 / 47%	\$42 / 43%	\$49
8oz. Steak and 6oz. Lobster / 26.38	\$39 / 68%	\$49 / 54%	\$68 (8oz. Tail)
8oz. Prime Filet / 15.78	\$29 / 55%	\$34 / 46%	\$28 (choice)
12oz. Prime Filet / 23.67	\$37 / 63%	\$42 / 56%	NA
Duck / 6.50	\$15 / 43%	\$17 / 38%	NA

Motion by DDA Member Tamara Smiley to make the proposed increases to the Red Oak Menu. Seconded by DDA Secretary Larry Ramsey. Vote: JB: yes; LR: Yes; RM: absent; MR: yes; TS: yes (4 yes, 0 no, 0 abstaining, 1 absent)
Motion Carries.

- Dan Maras of Videoworkers and Kirk Martindale of RKM Productions
 - show the first versions of the commercials
 - General discussion about possible changes
 - Per DDA Serve Us and One Night at Downstream are priority to finish first.
 - Blue Hairs :30sec
 - Daly/Switzer – Player's Club
 - Serve Us :30sec
 - Switzer – Cocktail servers
 - One Night at Downstream :30 sec
 - Switzer, Casillas, Simms – Table Games
 - Hustled :30 sec
 - Daly/Switzer – Eagle Creek
 - Hustled :60 sec (included at no charge)
 - Daly/Switzer – Eagle Creek
- Hotel Room Coasters
 - Two options presented (see attached)
 - Writing: Hello/Welcome to Downstream

- Hotel Room Changes
 - Discussion of previously reviewed changes for finalization
 - Take away the duvets use bed scarves (brick color for standard rooms, coffee color for suites).
 - Take away the bed skirts use box spring and mattress encasements to give a smooth clean look, this shows the wood frames. Very nice look.
 - Change out cup cover to coasters
 - Add large pillows keeping the standard pillows – queen beds get two kings with two standard pillows – king beds get three kings with three standard. Keep the bolster, adds color and style to bed.
 - Change out sheets to stripped Soft Wear when applicable. Looking at venders and pricing.
- Daycare Review
 - Proposed playground equipment (see attached)
 - \$116,250.00
 - \$ 7,078.00
 - \$ 4,291.00
 - \$127,619.00
 - Current Budget – see attached
 - General discussion/review on finishes
 - Director – only one internal candidate to date, has qualifications but no admin experience; will post externally for apps.

General Manager Updates

- Entertainment RFP
 - Six companies have inquired about it
 - Goal is to have the RFP out by next week with a due date of 30 days
- Valet
 - Labor/staffing issues discussed
 - Team members feel that tips are going down because of hours being cut.
 - Team members have requested the we start charging for service

Consensus of the DDA to keep valet as is.

- Buffalo Fencing
 - 4 quotes presented
 - Steel pipe and post – 5,000 linear feet & loafing shed
 - Look into purchasing material direct
 - Johnson's Custom Fencing (Welch) – have used in the past
 - \$\$128,800 fence and shed
 - Ranch and Golf (Montgomery Texas)
 - \$124,654.810 fence only
 - BK Fence
 - \$93,450 fence only
 - R&J Welding
 - \$152,378 fence only

Motion by DDA Member Marilyn Rogers to go with Johnson's Custom Fencing. Seconded by DDA Member Tamara Smiley. Vote: JB: yes; LR: Yes; RM: absent; MR: yes; TS: yes (4 yes, 0 no, 0 abstaining, 1 absent) Motion Carries.

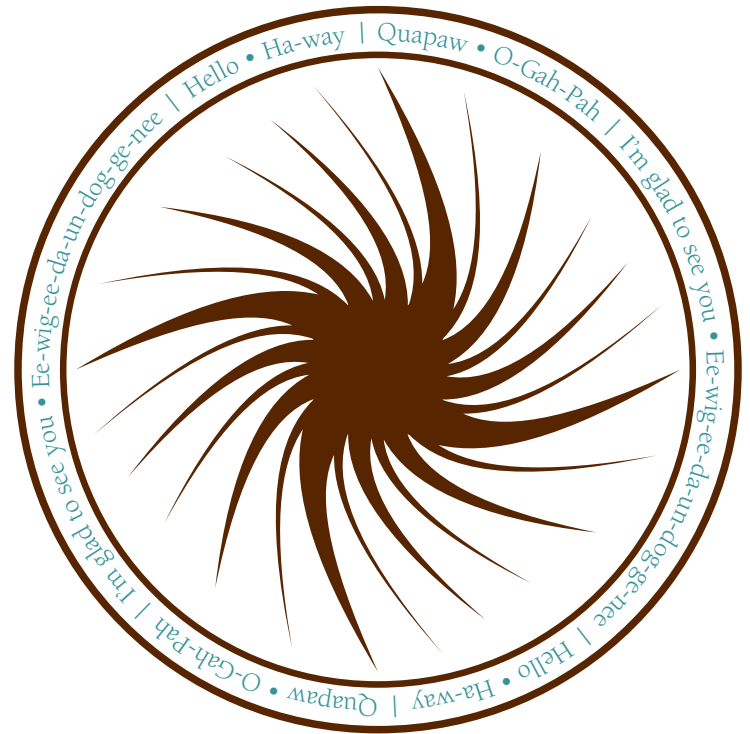
- Brand Audit
 - 3 companies bid
 - Marketing Focus – gaming experience \$10,000 – plus lodging/travel/food, etc.
 - Concussion – OK property experience \$12,000 – plus lodging/travel/food, etc.
 - 100 Monkeys – no casino experience \$15,000 – plus lodging/travel/food, etc.
 - 5-6 week process

Motion by DDA Secretary Larry Ramsey to use Marketing Focus for Brand Audit. Seconded by DDA Member Marilyn Rogers. Vote: JB: yes; LR: Yes; RM: absent; MR: yes; TS: yes (4 yes, 0 no, 0 abstaining, 1 absent) Motion Carries.

Donations

- March of Dimes– weekend pkg, Buffalo Grille, Room, golf - YES
- Spring City Revitalization Group – 4 room and Buffalo Grille - YES
- Spirit of Sovereignty Foundation, – monetary donation - YES
- SWJH Cougar Fiesta– room and dinner - YES
- GE Retail Consumer Finance, United Way Campaign – weekend pkg, - NO
- OSU –Tulsa Alumni – weekend pkg, room, dinner, and golf for 4 - YES
- 4 State Pink Slip Event monetary donation \$2000 – NO ACTION
- Turnaround Ranch– monetary donation, \$500 - YES
- Community Crisis Center – decorated tree for auction and free golf for auction - NO
- Vertical Magazine - Bachelor Auction benefits NWA Women’s shelter - NO
- Carl Junction Softball Team, Golf Tournament – (2) one night hotel stays - YES
- Jillian McDonough (Team Member) – Sister has Leukemia, would like Downstream to sponsor a fundraiser, i.e. Bachelor Auction, poker tournament – REQUESTED MORE INFORMATION
- Fair Acres Family YMCA – room and dinner - YES
- Freedom From Addiction Through Christ - room and dinner - YES
- Edna Elem School– room and dinner - YES
- American Red Cross– weekend pkg, room and dinner - NO
- Chief Sarcoxie Days- room and dinner - YES
- Bess Truman Primary School – raffle item, room and dinner - NO
- Eureka Area Chamber of Commerce– room and dinner - NO
- Crossmark– room and dinner at Buffalo Grille - YES
- Watered Gardens– monetary donation - NO
- Riverfield County Day School– room and dinner - YES
- Harrison Kiwanis Club– room pkg - YES
- Miami Public Schools – Back Pack Snack Attack Program, soap kits - YES
- Seneca Schools – room and dinner YES
- Yukon Chamber of Commerce – weekend pkg - NO
- Native Healing Program– FORWARDED TO THE TRIBE
- Ozark Area Community Action Corporation – room and dinner YES
- Class, LTD – room and dinner YES
- Claremore Indian Hospital – room and dinner -YES

Adjourn 3:22pm



Tri-Pod Swing Frames



Tri-pod Swing Frames

The Tri-pod frames use powder coated aluminum castings for their junctions and 2-3/8" galvanized pipe for the legs and top bar. The advantage of the tri-pod frame is its ability to go to a 10' height for added swing play.

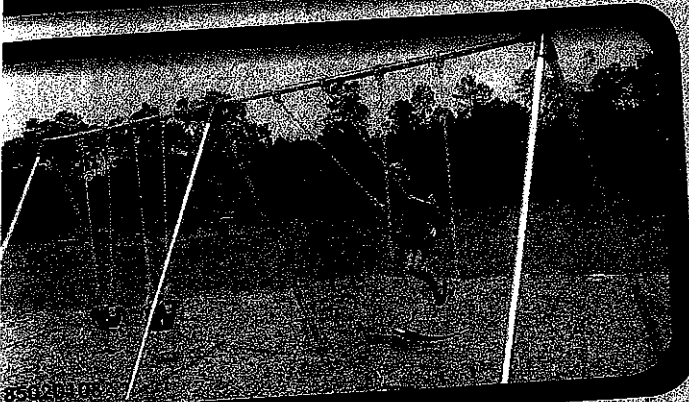
Note: Swing frames include hangers but not seats or chain. (See page 100-101 to order swing seats and chain).

Swing

Item Number	Use Zone	Weight
85010108	34'x32' (10.5x10m)	230lbs (104.5kg)
85010208	45'x32' (14x10m)	330lbs (150kg)
85010308	56'x32' (17x10m)	430lbs (195kg)
85010408	67'x32' (20.5x10m)	530lbs (240.5kg)
85915300	33'x32' (10.5x10m)	100lbs (45.5kg)
85010110	38'x40' (11.5x12.5m)	260lbs (118kg)
85010210	49'x40' (15x12.5m)	360lbs (163.5kg)
85010310	60'x40' (18.5x12.5m)	460lbs (209kg)
85010410	71'x40' (22x12.5m)	560lbs (254kg)
85915391	36'x40' (11.5x12m)	100lbs (45.5kg)

powder coated frame option available.

Bi-Pod Swing Frames

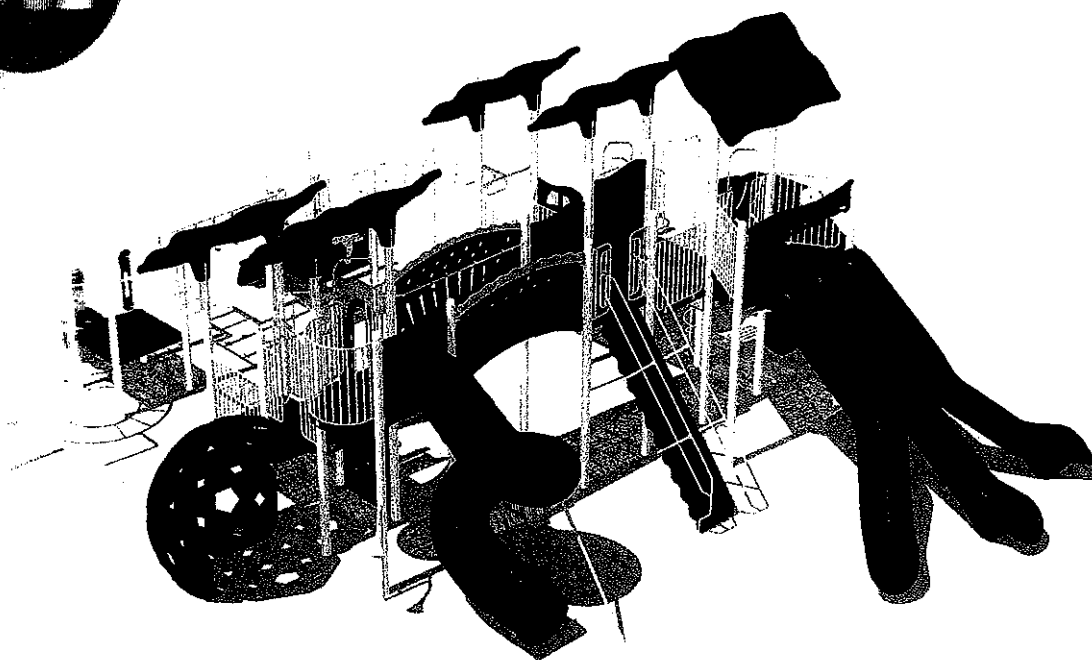


Bi-pod Swing Frames

The Bi-pod frames use powder coated aluminum castings for their junctions and 2-3/8" galvanized pipe for the legs and top bar. This is your basic swing for fun.

Note: Swing frames include hangers but not seats or chain. (See page 100-101 to order swing seats and chain).

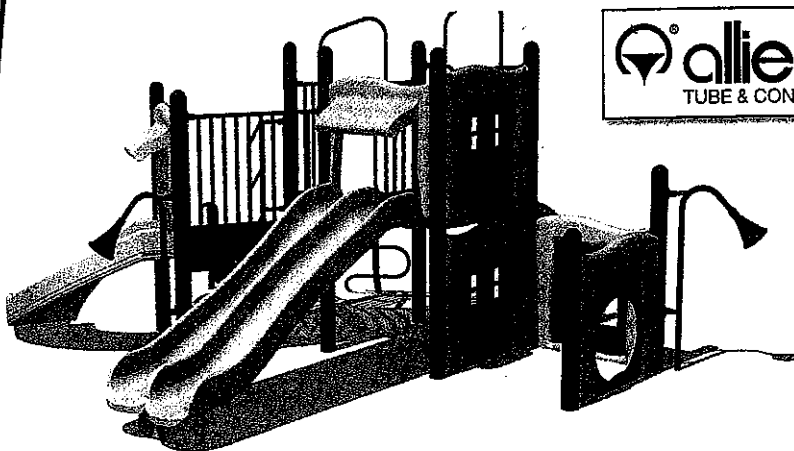
Item Number	Use Zone	Weight
85020108	29'x32' (9x10m)	180lbs (82kg)
85020208	41'x32' (12.5x10m)	280lbs (127kg)
85020308	53'x32' (16.5x10m)	380lbs (172.5kg)
85020408	65'x32' (20x10m)	480lbs (218kg)
85915400	25'x32' (9x10m)	100lbs (45kg)



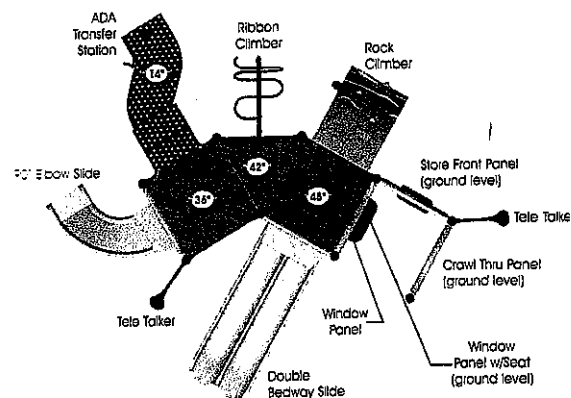


Featured Components:

- Ribbon Climber
- Double Bedway Slide
- Tele Talkers
- 90° Elbow Slide

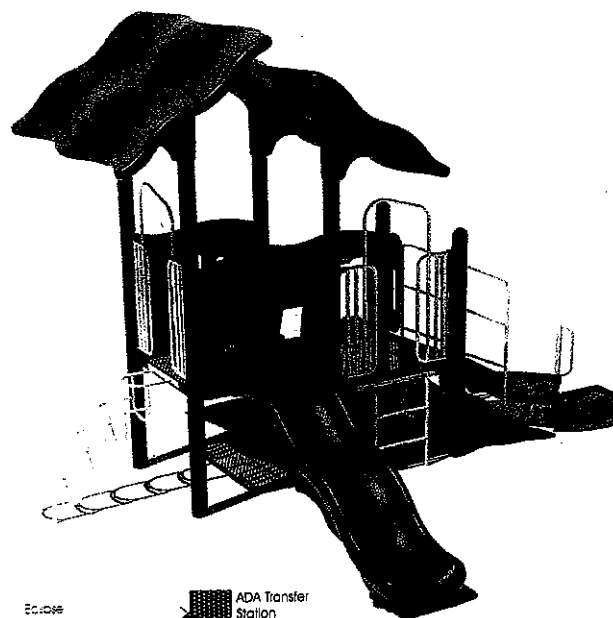


Unit Number: Q-00130	Unit Number: J-00137
Child Capacity: 24	Child Capacity: 22
Actual Unit Size: 21'x17'	Actual Unit Size: 17'x16'
Min. Use Zone: 33'x29'	Min. Use Zone: 29'x28'
Weight: 1,947	Weight: 1,509
ADA Requires 0 Additional Ground Level Components	ADA Requires 0 Additional Ground Level Components



Featured Components:

- Loop Climber
- Double Wide Slide
- Wave Slide
- Eclipse Roofs



Unit Number: Q-00034	Unit Number: J-00058
Child Capacity: 22	Child Capacity: 20
Actual Unit Size: 17'x18'	Actual Unit Size: 16'x17'
Min. Use Zone: 29'x30'	Min. Use Zone: 28'x29'
Weight: 1,608	Weight: 1,333
ADA Requires 2 Additional Ground Level Components	ADA Requires 2 Additional Ground Level Components

