Downstream Authority of the Quapaw Tribe of Oklahoma Regular Meeting February 1, 2013

Meeting Called to Order: 9:36 am

ROLL CALL: John Berrey, Chairman Present

Larry Ramsey, Secretary Present Ranny McWatters, Treasurer Absent

Marilyn Rogers, Member Present (via Phone)
Tamara Smiley, Member Present (via Phone)

DECLARATION OF QUORUM: announced by Larry Ramsey

Shawn C, Brandy, Kathy

Marketing Review

April

SLOTS

- Young at Heart EGM Tournament & 2X Points (Approved as January, February, March)
 - o Guests 50+
 - Thursdays
 - o \$25 to \$250 Q Play for 1st through 5th place
 - o Earn 2X points from 6:00 am to 4:00 pm

TABLES

- Sizzling Seats
 - Mondays and Tuesdays First 3 weeks of the month
 - Every Table and spot we be placed into a drawing drum.
 - o Every 30 minutes from 9am-3pm on table and spot number will be drawn
 - Player in that spot will receive a \$50 chip voucher
- Party Pit (Approved as January, February, March)
 - Wednesdays
 - Must be playing Blackjack in Pit 3
 - April 3rd 5 Card Charlie Big Wheel Spin
 - o April 10th 6 Card Charlie Big Wheel Spin & Sizzling Seats Big Wheel Spin
 - o April 17th Any Suited Blackjack
 - April 24th Sizzling Seats Big Wheel Spin
 - o Win up to a \$500 Chip Voucher

POKER

- Harley Davidson Poker Promotion (Falls into May)
 - Qualifying period April 14th thru May 2nd
 - o Every four hours will have a high hand winner and each winner will win a key
 - o On May 4th players will have chance to win a key in hot seats
 - o Players will all be able to try their key in a Harley the one that's starts it wins the Harley
 - o A \$25.00 option will be giving to players that do not want the key

BUSING

- April Showers
 - Promotional board with 60 Spring themed items
 - o Each passenger will be able to chose one item form the board
 - o Price Range: \$5 meal points to \$20 Q Play

MARKETING

- Diamonds and Daisies Drive Away
 - Sundays in February
 - o 3:00 to 8:00 pm
 - Game: Four people will be randomly selected each hour
 - \$300 to \$750 cash or \$1000 to nationally known jewelry store
 - Each player will them get to choose a multiplier: 2x 3x 4x
 - Each player will be given a card to place in a separate drawing drum at 7:45pm when five names will be drawn and given a letter asking them to return for the finale on April 28th
 - April 28th finale-
 - Each of the twenty finalists that return with the letter will draw a key from a container of fake diamonds.
 - Final prize will be a Vehicle valued up to 53,000 (2013 Mercedes SLK250 Roadster) or \$30,000 cash
 - Finalist that didn't have the winning key will receive Q play prizes ranging from \$500 to \$100. There will also be \$2500 gift card to a jewelry store and \$1,500 Q Play
- No Foolin' Mystery Q Play
 - o April 1st 6am-11:59pm
 - o Global promotion cannot be redeemed at both casinos
 - Bronze Q Club members will receive between \$10-\$1000 Q Play
 - o Silver/Quapaw Q Club members will receive between \$25-\$1000 Q Play
 - o Gold Q Club members will receive between \$50-\$1000 Q Play
 - o Platinum Q Club members will receive between \$100-\$1000 Q Play
 - o All new card sign-ups on March 31st and April 1st will receive \$10 in Q Play
- Giving You a Break Hot Seat
 - o Monday, April 15th 1pm-8pm
 - Every 30 minutes one player will be randomly selected
 - o The player will get to come to promotional area and spin a wheel
 - Prize range: \$500 Lowes/Visa Gift Card, \$250.00 Q Play, \$200.00 Spa Certificate,\$50.00 Q Play, \$100.00 Q Play, \$50.00 Q Store/ Heckaton Certificate or \$75.00 to Red Oak
- Dishing it Out Play & Earn
 - Wednesday, April 10th and 24th
 - Guests that earn 150 points can receive cost of \$15.00
 - o Guests that earn 200 points can receive cost of \$17.00

Player Development

- VIP Sunglass Extravaganza
 - o Saturday, April 27th 5pm-9pm
 - o Guests with a \$300 ADW receive an invitation
 - o Guests receive a pair of name brand sunglasses
 - o Complimentary drinks and appetizers will served

Adjourn 10:35am