

Downstream Authority of the Quapaw Tribe of Oklahoma Regular Meeting
March 31, 2010

Meeting Called to Order: 10:00 am

ROLL CALL:	John Berrey, Chairman	Present
	J R Mathews, Vice-Chairman	Present
	Larry Ramsey, Secretary	Present
	Ranny McWatters, Treasurer	Present
	Marilyn Rogers, Member	Present

DECLARATION OF QUORUM: announced by John Berrey

Meeting called to Order by Chairman Berrey

Invocation: Vice-Chairman JR Mathews

Roll call by Secretary Larry Ramsey

Motion by DDA Treasurer Ranny McWatters to approve minutes from Jan 21, 2010 as presented. Seconded by DDA Vice Chairman JR Mathews. Vote: JB: yes; JM: Yes; LR: Yes; RM: yes; MR: yes (5 yes, 0 no, 0 abstaining, 0 absent)
Motion Carries.

Department Reports:

Kent Jones, CFO

- Updates
 - March 31, is the end of the second quarter
 - EBITA year to date is in excess of 40%
 - Feb was in excess of 48%, best ever
 - March is in line to meet budget and EBITA goals
 - 6 million of October payment is already funded
 - Asset tagging project continues
 - Artwork items are complete
 - Gaming equipment is in progress
 - Hotel is next
 - April 28, begin 2011 budgeting
 - Marker/Credit began in March
 - Several of the top players have been issued credit
- Purchasing (no director in place)
 - New cocktail uniforms hit the floor on Monday, good feedback from customers and team members.
 - Still reviewing applications of director candidates

Casey Riddle, Director of Finance

- Updates
 - Kronos
 - Should be fully live by end of April
 - Policy & Procedure update and approvals in process
 - Key Control being moved to Compliance

Elliott Schecter, Poker Manager

- March was the strongest month we have had that did not have a televised event
- Added the St. Patty's tournament
- There will be some poker positions available in the upcoming school

Carlos Broderman, Table Games Manger

- Added Card Craps to the floor on 2/16
- High limit room doing well
- May 3rd starting internal dealer school
 - 22 spots available

Robert Moritz, Director Slots

- Replaced damaged machine bases
- New Games installed
 - Winner's Edge – 5 reel stepper game – beta tester
 - Sex in the City
 - Ft. Knox
 - Several new VGT titles
- Upcoming installs
 - New Wizard of Oz
 - Mystery Rewards bank, upgrade
 - Amazing Race
 - Cash Spin – Ballys
- Working on touch screen way finders
- Video roulette play is strong
- Video horse racing not going as well, changing out machines to roulette

Bill Goodwin, Director of Security

- Budget and Staffing are on track
- Emergency Operating Procedures submitted for approval
- Standard Operating Procedures almost ready to be submitted
- Hired a new office, trainer, will be able to handle trainings in house

Bill Cornell, Director of Surveillance

- Looking at better software for report writing
- Added Benson building to security system to be monitored
- Adding camera coverage
 - Key control in Compliance
- Looking at new software that will help with visitor count

Bob Bergquist – Director of Hotel

- Second quarter occupancy held strong
- March had occupancy of 95%
- Looking at adding liquor sales to the gift shop to help increase sales
- Also looking at the possibility of changing gift shop to a coffee shop

David Bren – Director of Marketing

- LED Billboards
 - Install in progress
 - Working on the wireless connection to begin live feed
- Promotions
 - Downstream Idol
 - Wed starting in April

- Concert series for Venue
 - *Greg Allman – Memorial Weekend

- *America – June 18
- *Styx – July 4
- Leann Womack – July 30
- Blake Shelton – Mid August
- OPEN – Labor Day weekend
 - *Confirmed
- Current Projects
 - Directional signs at Eagle Creek
 - Quapaw Casino/Downstream, players club merge
 - Player Development parties ongoing

Brian Kenney – Director of Food and Beverage

(Brian out, Lucas Setterfield – Exec Sous Chef filled in)

- PD Parties in RedOak are going well
 - Great opportunity to showcase chef warrior
- Taste of Joplin at Macadoddles last Saturday, success
- Red Oak Steakhouse
 - Capitol Grille trainers in to help staff with customer service
- New Buffalo Grille
 - Daily specials being offered
 - New menu has been well received
- Buffett
 - “Add-ON” specials
 - Crab legs
 - Steak
 - Available any day
 - New “All Day” option 24.95 on Sundays

Ernie Caruthers, Director of Facilities

- Upcoming/ Current Project
 - North Wall
 - Near completion on gutter system
 - Saved about \$35K doing the work in house
 - Nurses Station/ new conference room
 - Nearing completion
 - Save \$14K doing work in house
 - Cage/Soft Count is the next project
- Department is now more organized and efficient
- Outside crews are preparing for the Spring/Summer
- Water in RV park will be turned on April 1

Dave Clark, Director Information Technology

- Projects
 - Kronos
 - LED Billboards
 - Adding servers
- Quapaw back of house project
 - Both casinos have access to player database

Jani Cummings – Director Human Resources

- Projects
 - Updating policies

- Sexual harassment policy has been completed and property wide MANDATORY training has started – proactive step
 - TM/TL of the Year Banquet was held
 - Kronos Self service is up and running
 - Blood Drive on June 16th
 - Health and Wellness Fair April 28-29th
 - Liberty Tax Service partnership went well
 - PTO Pool Program
 - Approved and rolled out
 - Record retention program – draft in progress
 - Falmouth training was held on site
- Sean Harrison – Public Relations Manager
 - General Discussion
 - Joplin Regional Prosperity Initiative
 - Community Sponsorships
 - Tribe/DCR Brochure
 - Soap Recycling Program
 - Waiting on equipment, “hand-in-hand”
 - Internal relations
 - Employee benefits poster
 - Downstream Daily
 - Media Coverage
 - BBC news did a feature story about gambling in America and Downstream was the representative for Indian gaming

Tim Brown – Senior Vice President of Resort Operations

- Recap of discussed items
 - Occupancy
 - Above budget
 - Shuttle cars, gem cars, go into service April 1
 - Consultants in F&B
 - Tremendous help
 - Presented some great ideas
 - Car show on July 19
 - 900 custom cars on property

Steven Drewes – General Manager

- General recap of all discussed items
- Nurse
 - Benefit for team members
 - Compliment to EMT services
 - Reduction in health insurance costs
 - Working with RWI to get contract in place
 - Hopefully on board in the next 30 days
- Customer Service
 - Still most complimented item in the resort

ADJOURNMENT: 10:51am

BENEDICTION: Marilyn Rogers