

Downstream Authority of the Quapaw Tribe of Oklahoma Regular Meeting
February 22/2019

Meeting Called to Order: 1:10pm

ROLL CALL:	John Berrey, Chairman	Present
	Larry Ramsey, Secretary	Present
	Marilyn Rogers, Member	Present
	Tamara Reeves, Member	Present

Annual DDA Meeting with the BC

- Callie Bowden
- Lloyd Buffalo
- TC Bear
- Zach Turley
- Jani Cummings
- Kent Jones
- Jack Brill

I. Call to Order – John Berrey

II. Invocation – Lloyd Buffalo

III. Roll Call – Tamara Reeves (DDA and BC)

IV. Declaration of Quorum – Tamara Reeves (DDA and BC)

V. Report

- Wrapped up the first quarter in a positive direction
- Have made quite a few changes to help increase revenue
 - made a change in Marketing companies
 - Holden Productions
 - Get us better value for spend
 - More involved in media buying
 - Update the total message
 - Better odds than Vegas
 - Commitment to you
 - Kent Jones
 - Head counts are back up
 - Conversion of the EDR to the Marketplace
 - Reduction in cost and waste from 200K to 50K
 - Team members enjoy it
 - Working on all departments to schedule to meet work flow to help reduce costs
 - Healthcare change has a projected savings of 2 million for the year – on track
 - Goal is to always make the business as financially strong as possible
 - Jani Cummings
 - Increased Health care network providers has been very helpful to team members
 - RX Health program has had some very good savings for team members

- Clinic on site
 - #5 copay and payroll deduct
 - Can see 3mo plus – entire family can be seen
- Team members are allowed secondary “volunteer” opportunities in departments needing extra assistance.
- Have moved production in house saving money
- Now renting floor space to slot companies
- Questions from the audience
 - Org chart changes – they require approval of the dda
 - Casual dining restaurant – we have tried many options and it has never been profitable

VI. Benediction – John Berrey

VII. Adjournment

Adjourn 1:53pm